

# SHENZHEN INNOVATION CONFERENCE 2018

## INVESTOR PRESENTATION



- November 2018 -

# IGNITING BUSINESS INTELLIGENCE

Private Blockchain Data Management Solutions



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## Investment Highlights

- **C\$2.3M+ in revenue and contracts**, solidifying the technology value and business model

### *Breakout Growth*

- In discussion with multinational clients representing **potential contract values of up to C\$80M** over the next 2 years
  - Positioned for **growth** across **industry verticals** utilizing “land and expand” strategy
- 

### *Strategic Partners*

- **Strategic relationship with** international conglomerate **IBM**
  - Multiple **marquee multinational clients: LG, Samsung, KTNET, and KB Life**
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### *Innovative Technology*

- **Near real-time** data presentation from the Blockchain to User Interfaces
- **2 patents approved, 2 patents pending** in the US and Korea, **10 patents** in process of being filed

## About Us

- Leading-edge **customized private blockchain** solutions
- Solution ensures all transactions are **recorded, transparent** and **immutable**, combined with the **power** of **real time** business intelligence and **enterprise ready Database Management**
- End-to-end proprietary build by integrating **IBM's Hyperledger** Blockchain with Bitnine's **AgensGraph** Database including Control Tower and User Interface Dashboard development

### Strategic Partnerships



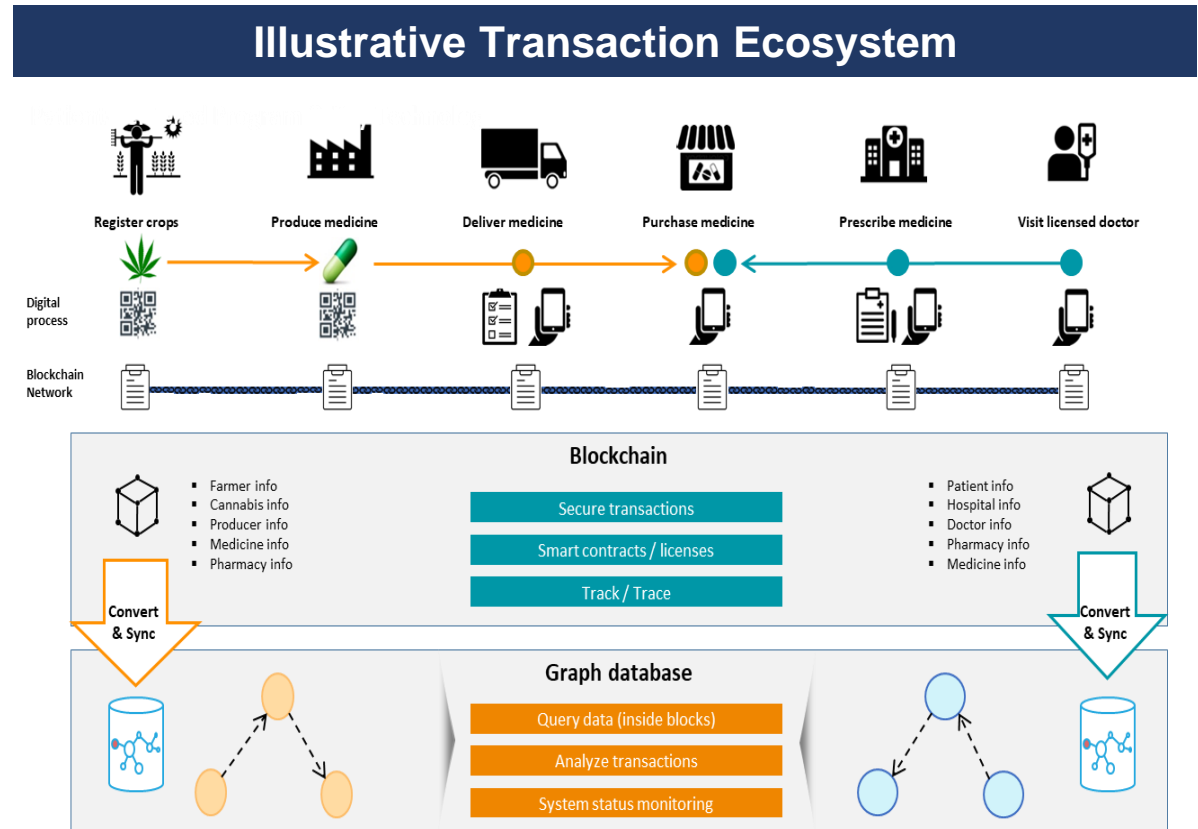
**SAMSUNG**

- Channel **partnerships** opens doors to otherwise hard to **access** relationships
- **Building** on each relationship to secure increasingly **high profile** clients
- 'Land and Expand' strategy: multi-national conglomerates **provide opportunities to sell across** subsidiaries



# ❖ Ecosystem Development in High Growth Markets

- Comprehensive **eco-system** connecting all stakeholders with **transparent dataflow** records benefitting all peers in the system
- Data is shared in the **permissioned Blockchain**
- The **audit process** can be **transparent** to all the stakeholders
- The stakeholders create a **trust network** to gain the most **efficient supply chain**



# Growth Strategy & Target Markets



## Cannabis Ecosystem

- Seed-to-seed comprehensive eco-system with transparency and control over administration and distribution
- Addresses cultivation, sales, distribution and strain optimization



## Global Logistics

- Applications related to Letters of Credit, SCM, payments, audits, insurance, and customs brokerage
- Operational efficiencies via trust network



## EV Charging

- Total network and infrastructure development
- Point of Sale business intelligence analytics (usage, service requirements)
- Supply Chain Management efficiencies (power trading, consumer goods)



## Global Canadian Beef Supply Chain Management

- Import & Export Platform including logistics, reporting and auditing systems
- Data analytics on quality assurance, delivery, payments, quotas



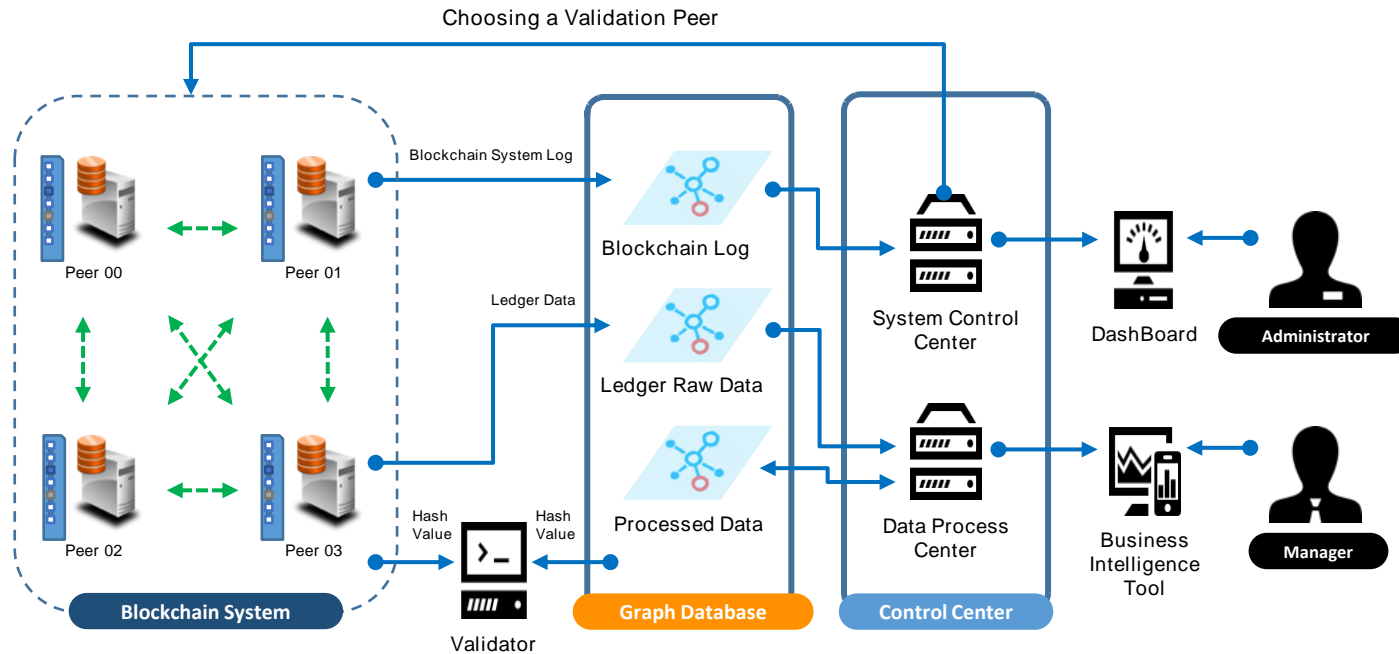
## Global Portability

- Market Penetration and credibility globally with proven solutions
- Ability to easily showcase our solutions within similar industries globally

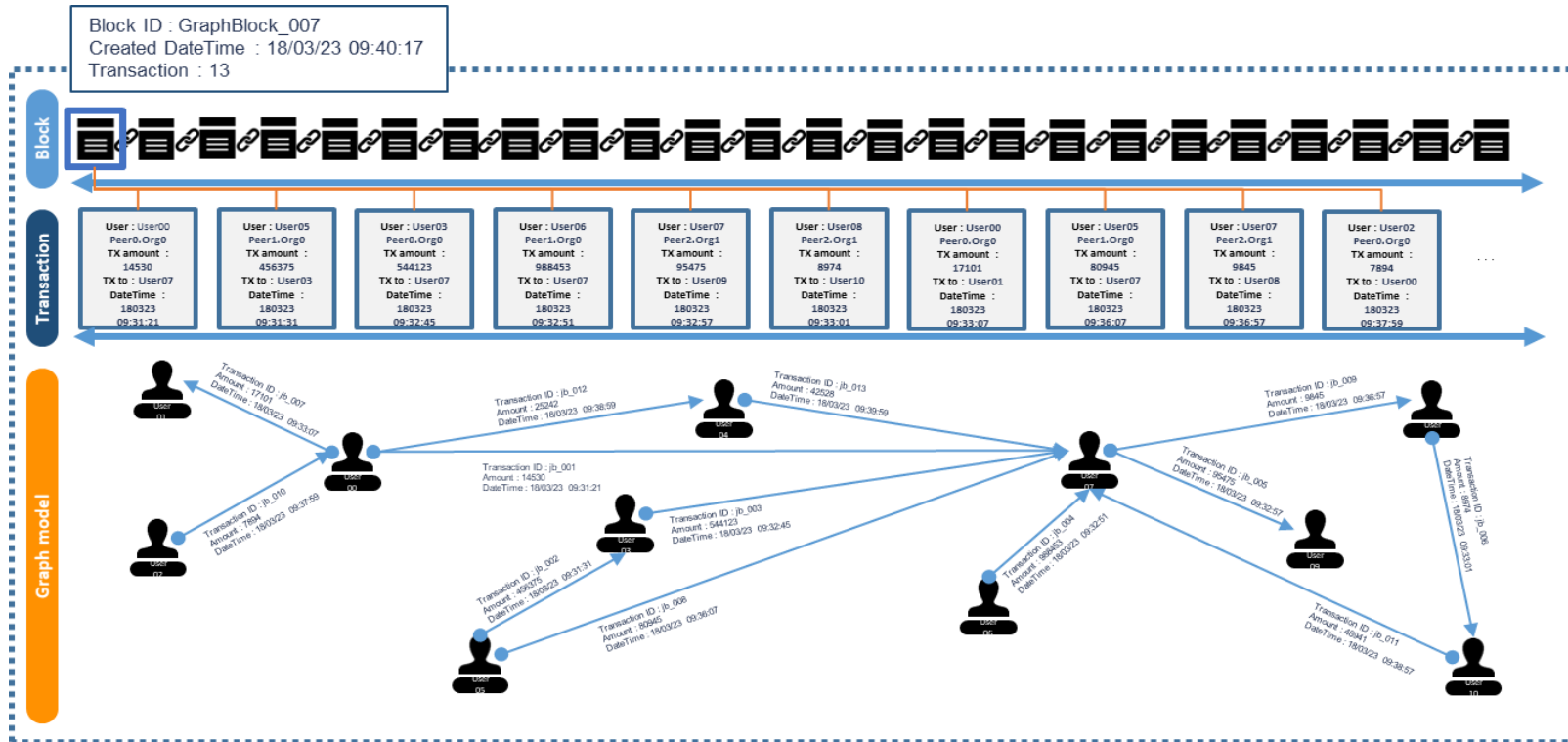
# Our technology

- **High query speeds** and **data optimization** by integrating three separate algorithms
- Proprietary blockchain solution **drives superior performance** and **data analytics**

## Graph Blockchain Solution



## Illustrative Transaction Flow



- Continuous **Real-time** transactional data processing and **intuitive visualization**
- **Building an IP Patent Portfolio** with United States Patent and Trademark Office (**USPTO**) & Korean Intellectual Property Office (**KIPO**)



# Operational Milestones

- Graph Blockchain Inc. established

November  
2017

January  
2018

- Korea Research and Development team formed

February  
2018

- Receives 2 patent approvals for Blockchain based data migration

April  
2018

October  
2018

November  
2018

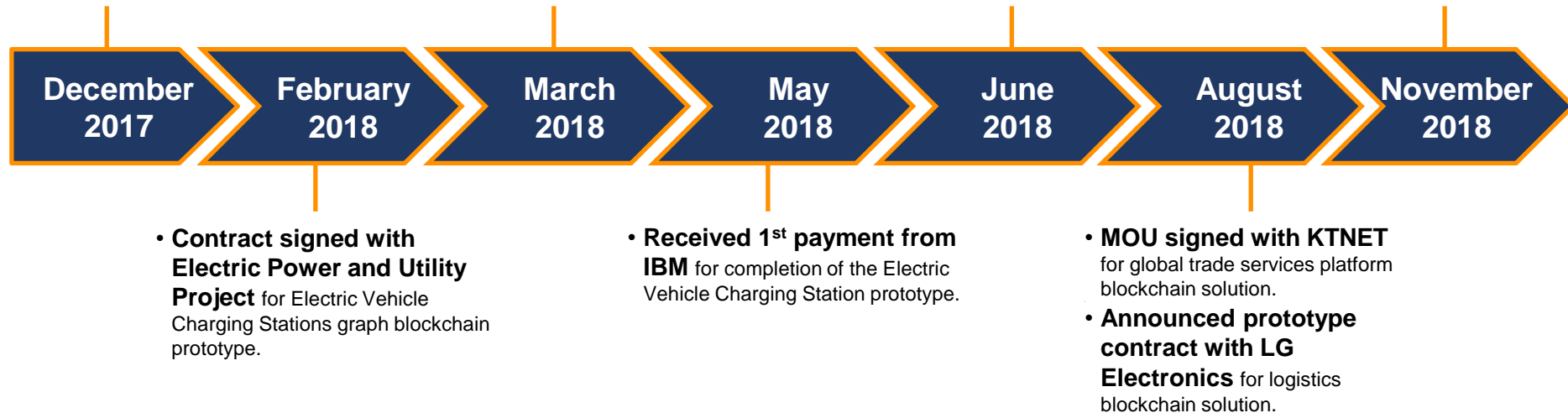
- **Non-Brokered Private Placement** financing increased from \$1M to \$3.5M, due to over subscription.

- **Korea Branch Office established** with R&D and Sales Departments

- **Final approval and listed on the Canadian Securities Exchange (CSE)**
- **Graph Blockchain Inc. trading under symbol GBLC**
- **Added Bernie Rice to Board of Directors**, former Senior IBM Executive with extensive relationships

# Business Development Milestones

- **Collaboration Agreement announced with Revive Therapeutics** to develop a patient data blockchain platform for the medical cannabis industry.
- **Contract signed with KB Life Insurance Co.** for graph blockchain database for insurance claims.
- **Patent applications filed with USPTO and KIPO.**
- **Letter of Intent signed with Reg Technologies** for Reverse Take-Over with pre-financing valuation over \$37M.
- **Received 2<sup>nd</sup> payment from IBM** by completing first phase of the prototype for KB Life Insurance Co.
- **Announced prototype contract with division of Samsung** for logistics blockchain solution.
- **Multi-party meeting with Canadian Ministry of Trade and Canadian Ministry of Agriculture** regarding data logistics around global Canadian beef trade



## Management & Key Technical Personnel



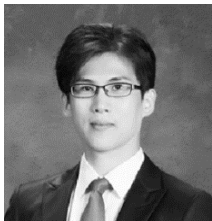
**Peter Kim** Chairman & Chief Executive Officer

Peter has over 18 years of experience in financial services and Capital Markets, licensed to provide full-service investment advice both in the US and Canada. During his tenure serving as Head Institutional Trader at several Canadian based Investment banks, he had a history of improving liquidity for small and mid-cap companies and successfully raising capital, through equity, debenture and derivative private placements. He is experienced in working with both private and public companies through all stages of financing, including seed rounds to IPO's, and has developed strong relationships with Institutional Asset Managers and Hedge Fund Managers, as well as High Net Worth Wealth management teams at the major Canadian Banks.



**Steve Kang** VP Financial Officer

Steve Kang is a seasoned finance and accounting professional. Steve has acquired a wealth of finance expertise and experience over 25 years from working at Honeywell, LG Electronics, and various accounting firms and public companies in Canada. He served as a VP in Finance at Loyalist Education Group Limited, which was nominated as the top TSXV company in 2013, ranked fourth in 2014, and was the top pick of the street in 2014. Most recently, as CFO and VP finance, he spearheaded Datametrex Ltd's qualifying transaction with Everfront Ventures Corp. (currently Datametrex AI Limited) in June 2017 and Datametrex is now a listed company on the TSXV. He has attained a B.A. in Economics from Korea University and has obtained Certified Management Accountant (USA) and Chartered Professional Accountant, CGA (Ontario) designations.



**Justin Bae** Sr. Director of Technology

Justin has developed, planned and managed projects with various organizations including government agencies and educational institutions in Information Technology for over 17 years. He is currently completing his Information Technology Engineering Ph. D. degree. Justin's primary research includes traversal performance of Blockchain and use cases of Blockchain technology as Databases.



**Stephen Kim** Director of Technology

Stephen has a Ph.D. in Software Engineering. He has been involved with national research projects, and work for government agencies in privacy information protection. Stephen's current body of work includes Hyperledger Fabric analysis, Distributed Ledger Technology (DLT) research, Business Process Re-engineering (BPR) and solution Good Software (GS) certification. His primary research is visualization analysis of blockchain for performance improvement.

# Independent Board



**Bernie Rice** Director

Mr. Rice is recognized as one of the world's leading experts in Information Technology. Mr. Rice has a wealth of enterprise business, experience and significant senior level relationships that are indispensable in developing many strategic partnerships. His Partner, General Wesley Clark and Mr. Rice are currently driving in a portfolio of companies with leadership capabilities in Cybersecurity, Green Energy, Medical technologies, Education and Real estate. Mr. Rice began his career with IBM in sales and held various sales leadership positions until 1983 when he entered IBM's finance fraternity. Mr. Rice's work in business case structure and portfolio analysis led him to a role as IBM's Finance Director for Application Software in 1985. He was promoted several times such that by 1989 he was appointed Director of Finance, Planning and Administration for IBM's Southern Area. In that role, Mr. Rice was responsible for the staff functions of a \$3 billion business and he was instrumental in positioning IBM's Southeast Region as the leader in billable services. Mr. Rice became Chief Financial Officer and General Partner for the IBM Venture Capital Group in 1993 and then Vice President of Business development for IBM's Consumer Division in 1998. There he managed projects like IBM's partnership with Berkshire Hathaway and Hallmark for the development of its breakthrough on-line research and learning platforms. Mr. Rice also served as Chief Executive Officer of Edmark Inc., the IBM subsidiary that developed innovative educational software for children. In 2000 Mr. Rice orchestrated the spin-off of IBM's education content assets into Riverdeep Inc and was instrumental in Riverdeep becoming the fastest growing educational software company in the nation. Mr. Rice holds a B.A. from St. Anselm College (Manchester, New Hampshire) and a Masters in Business Administration in Marketing from Georgia State University. Mr. Rice also attended the IBM Presidents Program (a special Executive MBA program) at Harvard University.



**David Posner** Director

David Posner has been a consultant to Quinsam Capital Corp. since December 2017. Mr. Posner served as Chief Executive Officer and President of Nutritional High International Inc. Mr. Posner served as an Acquisitions Manager of Stonegate Properties Inc. in Canada and Oklahoma. He served 8 years as the Managing Director of Sales & Acquisitions for Maria Chiquita Development Company since 2005. From 2004 to 2007, he was a partner in a private investment group involved in the acquisition, re-zoning and re-positioning for sale of land holdings in Costa Rica and Panama. He brought "Hempen Gold", the first hemp-infused beer to Canada. He has been the Chairman of Nutritional High International Inc. and Director of Nutritional High International Inc. Mr. Posner is a Director of The Lineage Grow Company Ltd., Capricorn Business Acquisitions Inc. and Aura Health Corp. He served as a Director at The Tinley Beverage Company Inc. from October 2015 to February 2017.



**Todd Shapiro** Director

Todd Shapiro has been a top rated Toronto Radio Show host and a familiar voice on Canada's airwaves for over 18 years. Working for SiriusXM and broadcasting to the world through his popular Podcast (won best new Podcast on iTunes in 2014) Todd's Clients past and current clients include Chrysler/Dodge/Jeep, Pizza Pizza, Sony Pictures, Subway Restaurants, Huggies Pull-Ups, Intact Insurance, Mene Jewelry, E & J Gallo Winery, and the list goes on. He currently serves as an Honorary Chair for the Road Hockey To Conquer Cancer for the Princess Margaret Cancer Foundation which has raised million dollars for cancer research. Todd also continually offers up his hosting services including opening up

his show for promotion for numerous Charities including, The Fight To End Cancer, CAMH's One Brave Night, Tweed Collective, Future Aces, Movember and the Canadian Mental Health Association.

# THANK YOU

## CONTACT

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## FOR MORE INFORMATION

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