INVESTOR PRESENTATION
投资者报告

Graph Blockchain Inc.
CSE: GBLC

- March 2019 -
- 2019年3月 -

IGNITING BUSINESS INTELLIGENCE
点燃商业智能

Private Blockchain Data Management Solutions
专有区块链数据管理解决方案

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About Graph Blockchain Inc. / Graph Blockchain Inc.介绍

- Leading-The Company develops leading-edge private blockchain business intelligence and data management solutions and is a pure play in the graph database technology space. Graph leverages its proprietary integration of the AgensGraph Database engine with IBM's Hyperledger Fabric to create a transparent and immutable ledger with near real-time transactional data processing and intuitive data visualization. The Company has secured multiple prototype development contracts with multi-national conglomerates and sells across client subsidiaries as a full enterprise product.

  领先 - 公司开发了领先的专有区块链商业智能和数据管理解决方案，并且是图形数据库技术领域的一个重要玩家。Graph利用其AgensGraph数据库引擎与IBM的Hyperledger Fabric的专有集成来创建一个透明且不可变的总账，实现近乎实时的交易数据处理和直观数据可视化。公司已与多家跨国集团签订多份原型开发合同，并作为完整的企业产品在客户子公司中销售。

- Leading-edge **customized private blockchain** solutions ／领先的定制专有区块链解决方案

- Solution ensures all transactions are recorded, transparent and immutable, combined with the power of real time business intelligence and enterprise ready Database Management ／ 解决方案确保所有交易被记录、透明和不可变，并结合了实时商业智能和企业现有数据库管理功能

- End-to-end proprietary build by integrating IBM's Hyperledger Blockchain with Bitnine's AgensGraph Database including Control Tower and User Interface Dashboard development ／ 通过集成IBM超级账本区块链和Bitnine AgensGraph数据库打造的端到端专有构架，包括控制塔和用户界面仪表盘开发

- Additional Information on the Company is available at: www.graphblockchain.com
  有关公司的更多信息，请访问：www.graphblockchain.com

Strategic Partnerships / 战略伙伴关系

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- Channel partnerships opens doors to otherwise hard to access relationships
  渠道**合作伙伴**打开了难以进入的关系通道
- **Building on each relationship to secure increasingly high profile clients**
  以每项关系为基础获取知名度更高的客户
- 'Land and Expand' strategy: multi-national conglomerates provide opportunities to sell across subsidiaries
  "落地生根"策略：跨国集团提供了在子公司之间交叉销售的机会

Investment Highlights / 投资亮点

- C$1.5M+ in revenue and contracts, solidifying the technology value and business model
  收入和合同金额达150万加元，巩固了技术价值和业务模式

Breakout Growth
爆发性增长

- In discussion with multinational clients representing potential contract values of up to C$60M over 3 years / 正在与跨国客户洽谈合作，未来三年的潜在合同价值高达6000万加元

- Positioned for growth across industry verticals utilizing "land and expand" strategy
  利用"落地生根"策略实现跨行业纵向增长

Strategic Partners
战略合作

- Strategic relationship with international conglomerate IBM
  与国际大型企业IBM达成战略关系

- Multiple marquee multinational clients: LG, Samsung, KTNET, and KB Life
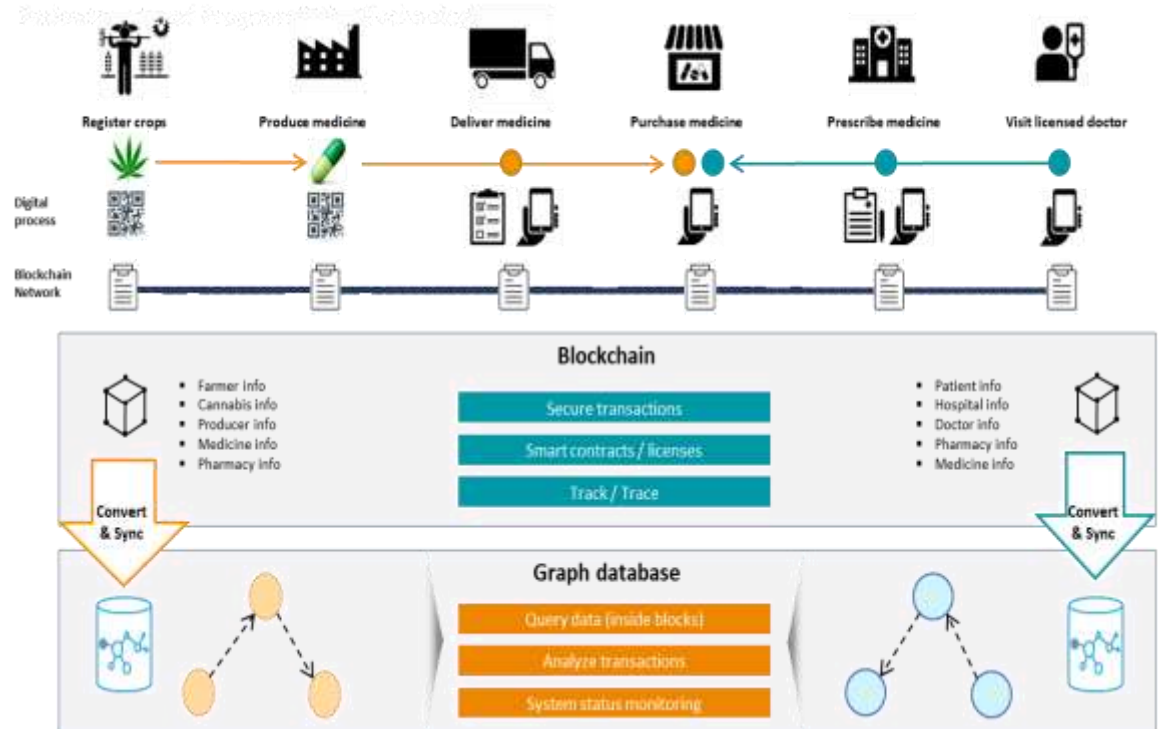 乐金电子、三星、KTNET和KB Life多个大型跨国客户

Innovative Technology
创新技术

- Near real-time data presentation from the Blockchain to User Interfaces
  从区块链到用户界面近乎实时的数据显示

- 2 patents approved, 2 patents pending in the US and Korea, 10 patents in process of being filed
  2项专利已获批，2项专利正在美国和韩国申请，10项专利正在提交申请

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- Comprehensive **eco-system** connecting all stakeholders with **transparent dataflow** records benefitting all peers in the system / 连接所有利益相关者的综合**生态系统**，拥有使系统中所有同行受益的**透明数据流**记录

- Data is shared in the **permissioned** Blockchain / 数据可在**私链**中共享

- The **audit process** can be **transparent** to all the stakeholders / **审计过程**对所有利益相关者是**透明**的

- The stakeholders create a **trust network** to gain the most **efficient supply chain** / 利益相关者创建一个**信任网络**来获取**最高效的供应链**

Illustrative Transaction Ecosystem / 交易生态系统图示

Global Canadian Beef Supply Chain Management / 全球加拿大牛肉供应链管理
- Import & Export Platform including logistics, reporting and auditing systems / 包括物流、申报和审核系统的进口和出口平台
- Data analytics on quality assurance, delivery, payments, quotas / 质量保证、运输、付款和配额方面的数据分析

CANADIAN BEEF

Global Logistics / 全球物流
- Applications related to Letters of Credit, SCM, payments, audits, insurance, and customs brokerage / 信用证、供应链管理、付款、审计、保险和报关代理相关应用
- Operational efficiencies via trust network / 通过信任网络提高运营效率

Cannabis Health and Wellness / 大麻健康与保健
- Seed-to-seed comprehensive eco-system with transparency and control over administration and distribution / 具有透明度以及对管理和配送控制的种子到种子综合生态系统
- Addresses cultivation, sales, distribution and strain optimization / 解决培养、销售、配送和菌株优化

EV Charging / 电动汽车充电
- Total network and infrastructure development / 整体网络构架开发
- Point of Sale business intelligence analytics (usage, service requirements) / 销售点商业智能分析(使用、服务需求)
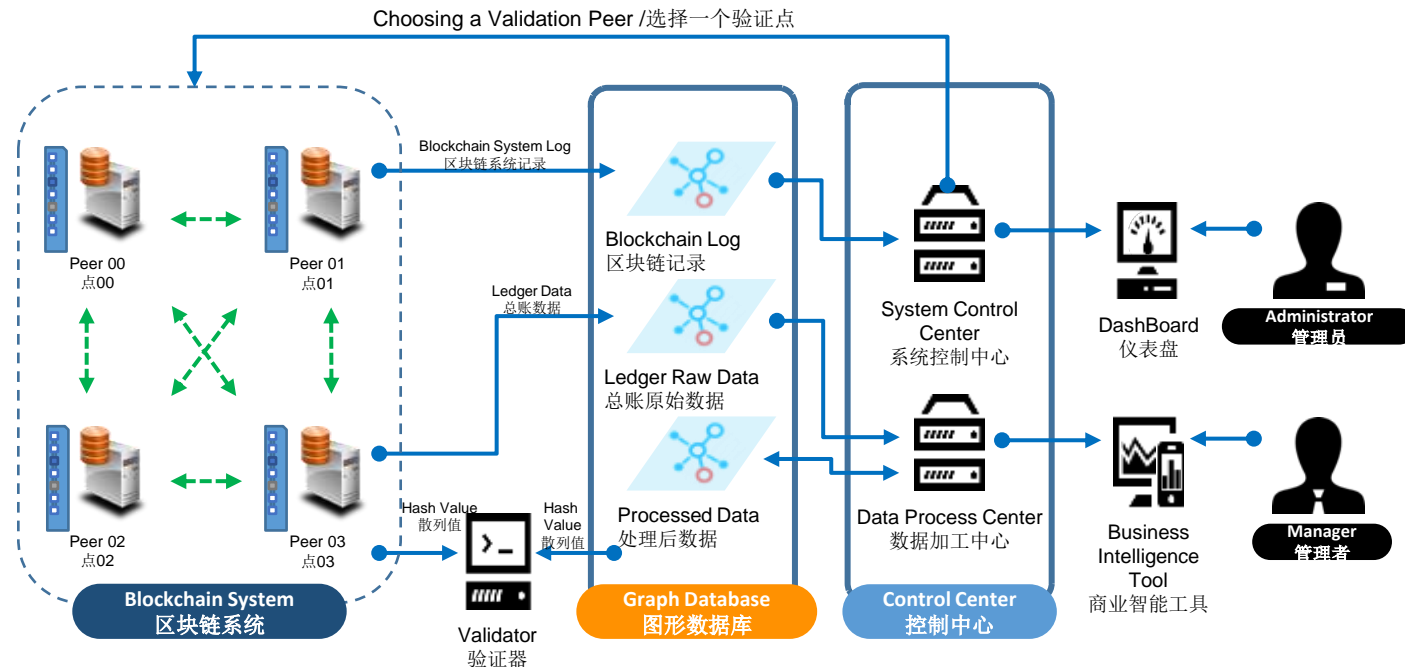- Supply Chain Management efficiencies (power trading, consumer goods) / 供应链管理效率(电力交易、消费品)

Global Portability / 全球可移植性
- Market Penetration and credibility globally with proven solutions / 可靠的解决方案带来全球市场渗透和信誉
- Ability to easily showcase our solutions within similar industries globally / 能够在全球类似行业中轻松展示我们的解决方案

Our technology / 我们的技术

- **High query speeds** and **data optimization** by integrating three separate algorithms
  通过集成三种独立算法来实现快速查询和数据优化
- Proprietary blockchain solution **drives superior performance** and **data analytics**
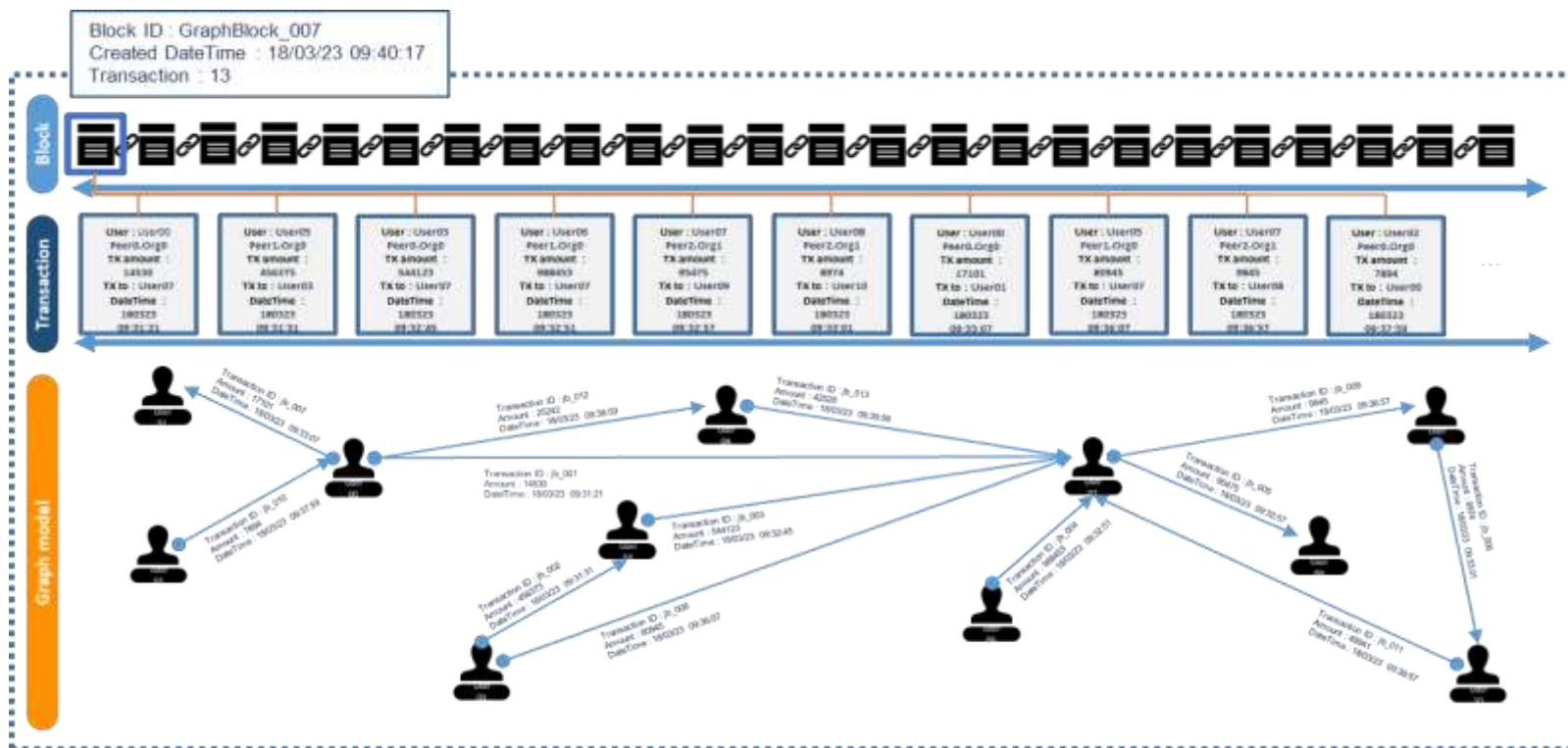 专有区块链解决方案驱动卓越性能和数据分析

**Graph Blockchain Solution
区块链解决方案 图表**

Illustrative Transaction Flow / 交易流图示

- Continuous **Real-time** transactional data processing and **intuitive visualization**

  连续的实时交易数据处理和直观可视化

- **Building an IP Patent Portfolio** with United States Patent and Trademark Office (**USPTO**) & Korean

  Intellectual Property Office (KIPO) / 建立美国专利商标局(**USPTO**)和韩国知识产权局(**KIPO**)知识产权专利组合

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- **Graph Blockchain Inc. established**
- 成立**Graph Blockchain Inc.**

- **Korea Research and Development team formed**
- 建立韩国研发团队

- **Receives 2 patent approvals** for Blockchain based data migration
- 获得**2**项基于区块链的数据迁移专利批准

November 2017 2017年11月	January 2018 2018年1月	February 2018 2018年2月	April 2018 2018年4月	October 2018 2018年10月	November 2018 2018年11月

- **Non-Brokered Private Placement** financing increased from $1M to $3.5M, due to over subscription.
- 由于超额认购，非公开私募融资金额从$100万增至$350万。

- **Korea Branch Office established** with R&D and Sales Departments
- 韩国分公司设立研发和销售部门

- **Final approval and listed on the Canadian Securities Exchange (CSE) /** 最终获批并在加拿大证券交易所上市
- **Graph Blockchain Inc. trading under symbol GBLC / Graph Blockchain Inc.以股票代码GBLC进行交易**
- **Added Bernie Rice to Board of Directors, with extensive IBM relationship / Bernie Rice加入董事会带来IBM商业网络**

Business Development Milestones / 业务发展里程碑

- **Letter of Intent signed with Reg Technologies** for Reverse Take-Over with pre-financing valuation over $37M. 与**Reg Technologies**签署反向收购意向书，融资前估值超过$3700万。
- **Received 2nd payment from IBM** by completing first phase of the prototype for KB Life Insurance Co. 完成**KB Life Insurance Co.**原型第一阶段后收到IBM的第二笔付款
- **Announced prototype contract with division of Samsung** for logistics blockchain solution. **/** 与三星部门签订物流区块链解决方案原型合同

- **Multi-party meeting with Canadian Ministry of Trade and Canadian Ministry of Agriculture** regarding data logistics around global Canadian beef trade 与加拿大贸易部和农业部就加拿大牛肉全球贸易数据物流举行多方会议

- **Collaboration Agreement announced with Revive Therapeutics** to develop a patient data blockchain platform for the medical cannabis industry.
- 与**Revive Therapeutics**达成合作协议，为医用大麻行业开发一个患者数据区块链平台。

- **Contract signed with KB Life Insurance Co.** for graph blockchain database for insurance claims. 与**KB Life Insurance Co.**签订保险索赔图形区块链数据库合同。
- **Patent applications filed with USPTO and KIPO** 向**USPTO** 和**KIPO**提交专利申请

| December 2017 2017年12月 | February 2018 2018年2月 | March 2018 2018年3月 | May 2018 2018年5月 | June 2018 2018年6月 | August 2018 2018年8月 | November 2018 2018年11月 |

- **Contract signed with Electric Power and Utility Project** for Electric Vehicle Charging Stations graph blockchain prototype.
- 与**电力及公用事业项目签订**电动汽车充电站图形区块链原型合同。

- **Received 1st payment from IBM** for completion of the Electric Vehicle Charging Station prototype.
- 完成电动汽车充电站原型后**收到IBM的第一笔付款**

- **MOU signed with KTNET** for global trade services platform blockchain solution.
- 与**KTNET**签订全球贸易服务平台区块链解决方案谅解备忘录
- **Announced prototype contract with LG Electronics** for logistics blockchain solution.
- 宣布与乐金电子达成物流区块链解决方案原型合同。

Management & Key Technical Personnel

Jeff Stevens CEO

Mr. Stevens is the CEO Graph Blockchain (CSE:GBLC), a private blockchain solutions company. He is COO and President of Datametrex AI Ltd. (TSXV:DM), an Artificial Intelligence and Machine Learning company, and a Director at New Wave Holdings, a private eSports and eGaming Investment Company.

In addition to Mr. Stevens experience as an operator, he also brings 20 + years of professional experience in the Canadian Capital Markets. Through the course of his career he was the head of two Sales and Trading desks and was instrumental in building the Canadian operations for a US based Investment Bank in Toronto. Jeff's experience was largely focused on capital raising for micro cap and small cap companies in Canada. His client base included Institutional Money Managers, Hedge Funds, Mutual Funds and Family Offices in Canada, US and Europe.

Steve Kang CFO

Steve Kang is a seasoned finance and accounting professional. Steve has acquired a wealth of finance expertise and experience over 25 years from working at Honeywell, LG Electronics, and various accounting firms and public companies in Canada. He served as a VP in Finance at Loyalist Education Group Limited, which was nominated as the top TSXV company in 2013, ranked fourth in 2014, and was the top pick of the street in 2014. Most recently, as CFO and VP finance, he spearheaded Datametrex Ltd's qualifying transaction with Everfront Ventures Corp. (currently Datametrex AI Limited) in June 2017 and Datametrex is now a listed company on the TSXV. He has attained a B.A. in Economics from Korea University and has obtained Certified Management Accountant (USA) and Chartered Professional Accountant, CGA (Ontario) designations.

Stephen Kim Director of Technology

Stephen has a Ph.D. in Software Engineering. He has been involved with national research projects, and work for government agencies in privacy information protection. Stephen's current body of work includes Hyperledger Fabric analysis, Distributed Ledger Technology (DLT) research, Business Process Re-engineering (BPR) and solution Good Software (GS) certification. His primary research is visualization analysis of blockchain for performance improvement.

管理层与技术骨干

Jeff Stevens　首席执行官

Stevens先生是专有区块链解决方案公司Graph Blockchain Inc（CSE: GBLC）的首席执行官，同时担任人工智能（AI）和机器学习公司Datametrex AI Ltd.（TSXV: DM）的首席运营官兼总裁，还是私营电子竞技和电子游戏公司New Wave Holdings的董事。
除了运营者经验，Jeff还在加拿大资本市场拥有20多年的职业经验，在整个职业生涯过程中曾担任两个销售和交易部门的主管，并且协助一家美国投资银行在多伦多建立加拿大业务。Jeff的职业经验主要集中于为加拿大的中小型公司筹集资金。他的客户包括加拿大、美国以及欧洲的机构资金管理公司、对冲基金、共同基金以及家族办公室。

Steve Kang　首席财务官

Steve Kang是一位经验丰富的金融和会计专业人士，在霍尼韦尔、乐金电子以及加拿大多家会计师事务所和上市公司工作了25年，积累了丰富的金融专业知识和经验，曾在Loyalist Education Group Limited担任财务副总裁，该公司在2013年被提名为多交所创业板最佳公司，在2014年排名第四并且是华尔街的首选公司。最近，作为首席财务官和副总裁，他在2017年6月牵头了Datametrex Ltd与Everfront Ventures Corp.(现在为Datametrex AI Limited)的合格交易，Datametrex现在是多交所创业板上市公司。他获得了高丽大学经济学学士学位以及注册管理会计师(美国)、注册专业会计师和加拿大注册会计师(安大略省)资格证书。

Stephen Kim　技术总监

Stephen拥有软件工程博士学位，一直参与国家研究项目，并为政府机构进行隐私信息保护工作。Stephen目前的工作主体包括超级账本分析、分布式账本技术(DLT)研究、业务流程重组(BPR)和解决方案好软件(GS)认证，其主要研究内容为区块链性能改进的可视化分析。

Independent Board

Andrew Ryu   Director

Andrew Ryu is a seasoned and experienced entrepreneur and operator in public and private companies. He was a founder and CEO of TLA Inc., president of business development of Archer Group, founder and CEO of Loyalist Group Limited, which was nominated as the top TSXV company in 2013, ranked fourth in 2014, and was the top pick of the street in 2014, CEO of Cozumo Inc., and CEO of Yourtime Financial Services Inc. He was nominated by EY entrepreneur of the year in 2014.

Bernie Rice   Director

Mr. Rice is recognized as one of the world's leading experts in Information Technology. Mr. Rice has a wealth of enterprise business, experience and significant senior level relationships that are indispensable in developing many strategic partnerships. His Partner, General Wesley Clark and Mr. Rice are currently driving in a portfolio of companies with leadership capabilities in Cybersecurity, Green Energy, Medical technologies, Education and Real estate. Mr. Rice began his career with IBM in sales and held various sales leadership positions until 1983 when he entered IBM's finance fraternity. Mr. Rice's work in business case structure and portfolio analysis led him to a role as IBM's Finance Director for Application Software in 1985. He was promoted several times such that by 1989 he was appointed Director of Finance, Planning and Administration for IBM's Southern Area. In that role, Mr. Rice was responsible for the staff functions of a $3 billion business and he was instrumental in positioning IBM's Southeast Region as the leader in billable services. Mr. Rice became Chief Financial Officer and General Partner for the IBM Venture Capital Group in 1993 and then Vice President of Business development for IBM's Consumer Division in 1998. There he managed projects like IBM's partnership with Berkshire Hathaway and Hallmark for the development of its breakthrough on-line research and learning platforms. Mr. Rice also served as Chief Executive Officer of Edmark Inc., the IBM subsidiary that developed innovative educational software for children. In 2000 Mr. Rice orchestrated the spin-off of IBM's education content assets into Riverdeep Inc and was instrumental in Riverdeep becoming the fastest growing educational software company in the nation. Mr. Rice holds a B.A. from St. Anselm College (Manchester, New Hampshire) and a Masters in Business Administration in Marketing from Georgia State University. Mr. Rice also attended the IBM Presidents Program (a special Executive MBA program) at Harvard University.

独立董事

Andrew Ryu　　董事

Andrew Ryu拥有非常丰富的上市和非上市公司创办和经营经验，曾是TLA的创始人兼首席执行官、Archer Group的业务开发总裁、Loyalist Group的创始人兼首席执行官、CozumoInc的首席执行官，以及Yourtime Financial Services的首席执行官。他被提名为2014年的安永年度企业家。2013年多伦多证券交易所创业板评选的50强公司当中，Loyalist Group在多元化工业公司类别当中排名第一，2014年排名第四，同时也是当年市场的最佳推荐个股。

Bernie Rice　　董事

Rice先生被公认是全球信息技术领域的领先专家之一，拥有发展许多战略伙伴关系所不可缺少的丰富企业业务、经验和重要的高层关系。他与其合作伙伴Wesley Clark将军目前在多家公司任职，这些公司在网络安全、绿色能源、医疗技术、教育和房地产领域都具有领导能力。Rice的职业生涯始于IBM的销售部门，并担任多个销售领导职位，直到1983年加入IBM的金融联谊会。他在商业案例结构和业务组合分析方面的工作使他在1985年成为IBM应用软件财务总监，之后多次升职，1989年被任命为IBM南区财务、规划和行政总监。在该职位上，Rice负责一项30亿美元业务的员工职能，在将IBM东南区定位为计费服务领域领导者方面发挥了重要作用。1993年Rice成为IBM风险投资集团首席财务官兼普通合伙人，1998年成为IBM消费者部门业务开发副总裁，管理的项目包括IBM与伯克希尔哈撒韦公司以及贺曼公司合作开发其突破性在线研究和学习平台。他还曾在为儿童开发创新教育软件的IBM子公司Edmark Inc. 担任首席执行官，持有圣安瑟姆学院 (新罕布什尔州曼彻斯特) 学士学位和乔治亚州立大学市场营销工商管理硕士学位，还参加了哈佛大学IBM总裁班(一个特殊的EMBA项目)。

Independent Board

David Posner   Director

David Posner has been a consultant to Quinsam Capital Corp. since December 2017. Mr. Posner served as Chief Executive Officer and President of Nutritional High International Inc. Mr. Posner served as an Acquisitions Manager of Stonegate Properties Inc. in Canada and Oklahoma. He served 8years as the Managing Director of Sales & Acquisitions for Maria Chiquita Development Company since 2005. From 2004 to 2007, he was a partner in a private investment group involved in the acquisition, re-zoning and re-positioning for sale of land holdings in Costa Rica and Panama. He brought "Hempen Gold", the first hemp-infused beer to Canada. He has been the Chairman of Nutritional High International Inc. and Director of Nutritional High International Inc. Mr. Posner is a Director of The Lineage Grow Company Ltd., Capricorn Business Acquisitions Inc. and Aura Health Corp. He served as a Director at The Tinley Beverage Company Inc. from October 2015 to February 2017.

Todd Shapiro   Director

Todd Shapiro has been a top rated Toronto Radio Show host and a familiar voice on Canada's airwaves for over 18 years. Working for SiriusXM and broadcasting to the world through his popular Podcast (won best new Podcast on iTunes in 2014) Todd's Clients past and current clients include Chrysler/Dodge/Jeep, Pizza Pizza, Sony Pictures, Subway Restaurants, Huggies Pull-Ups, Intact Insurance, Mene Jewelry, E & J Gallo Winery, and the list goes on. He currently serves as an Honorary Chair for the Road Hockey To Conquer Cancer for the Princess Margaret Cancer Foundation which has raised million dollars for cancer research. Todd also continually offers up his hosting services including opening up
his show for promotion for numerous Charities including, The Fight To End Cancer, CAMH's One Brave Night,
Tweed Collective, Future Aces, Movember and the Canadian Mental Health Association.

独立董事

David Posner 董事

David Posner自2017年12月开始在Quinsam Capital Corp.担任顾问，曾担任nutrition High International Inc.首席执行官和总裁以及加拿大和俄克拉荷马州Stonegate Properties Inc.收购经理；自2005年以来，在Maria Chiquita Development Company任职销售和收购总经理长达8年；2004年至2007年，在一个参与哥斯达黎加和巴拿马土地收购、重新分区和重新定位的私人投资集团担任合伙人。他给加拿大带来了第一种添加大麻的啤酒"Hempen Gold)"。他一直在Nutritional High International Inc.担任董事会主席兼董事，也是The Lineage Grow Company Ltd.、Capricorn Business Acquisitions Inc.和Aura Health Corp.的董事，从2015年10月到2017年2月在The Tinley Beverage Company Inc.担任董事。

Todd Shapiro 董事

Todd Shapiro是多伦多一档最热门广播节目的主持人，18年来一直是加拿大广播电台中一个熟悉的声音。Todd为SiriusXM工作，并通过他的热门播客(2014年获得iTunes最佳新播客奖)向全世界广播，其客户包括克莱斯勒/道奇/吉普、披萨Pizza Pizza、索尼影业、地铁餐厅、Huggies Pull-Ups、Intact Insurance、Mene Jewelry、E & J Gallo Winery等，目前担任玛嘉烈公主癌症基金会Road Hockey To Conquer Cancer名誉主席，该基金会已经为癌症研究筹集了100万美元。Todd还不断提供主持服务，包括通过开放其节目为 The Fight To End Cancer、CAMH's One Brave Night、Tweed Collective、Future Aces、Movember以及加拿大心理健康协会等众多慈善机构做宣传。

THANK YOU
谢谢

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FOR MORE INFORMATION

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