



ProStar[®]

PRECISION MAPPING SOLUTIONS

PointMan[®]

精密测绘解决方案全球领导者[®]

TSXV: MAPS

FSE: 5D00

公司报告 - 2021年4月

CONFIDENTIAL

Intended Only for Designated Recipients

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PROSTAR的解决方案

一种获得专利并已商业化的解决方案，能够捕捉、记录和显示关键基础设施的精确位置，包括埋在地下的公共设施 and 管道。

- ✓ 多个垂直行业的现有主要客户
- ✓ 不断增加的新客户渠道
- ✓ 拥有丰富的软件、云和移动以及资本市场经验的资深管理团队



三 基础设施

240万英里的公路，我们依靠它来支持我们的商业和工业。

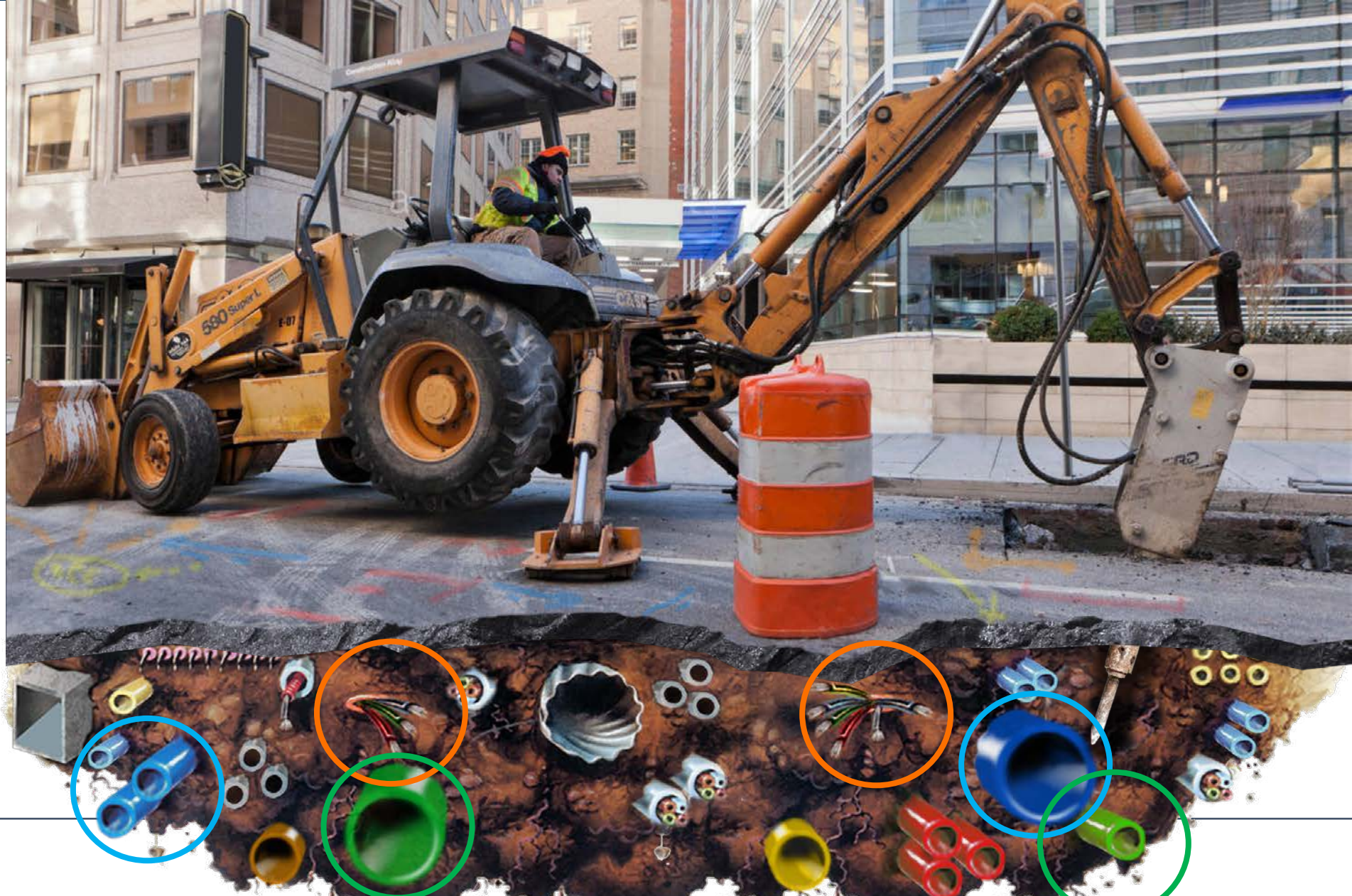
这些基础设施正变得破旧不堪，严重需要维修和替换。

白宫正在准备一项大规模的基础设施法案，其中6200亿美元用于大修我们的部分道路、桥梁和铁路，还有1110亿美元用于供水和污水处理系统，另有1000亿美元用于宽带。

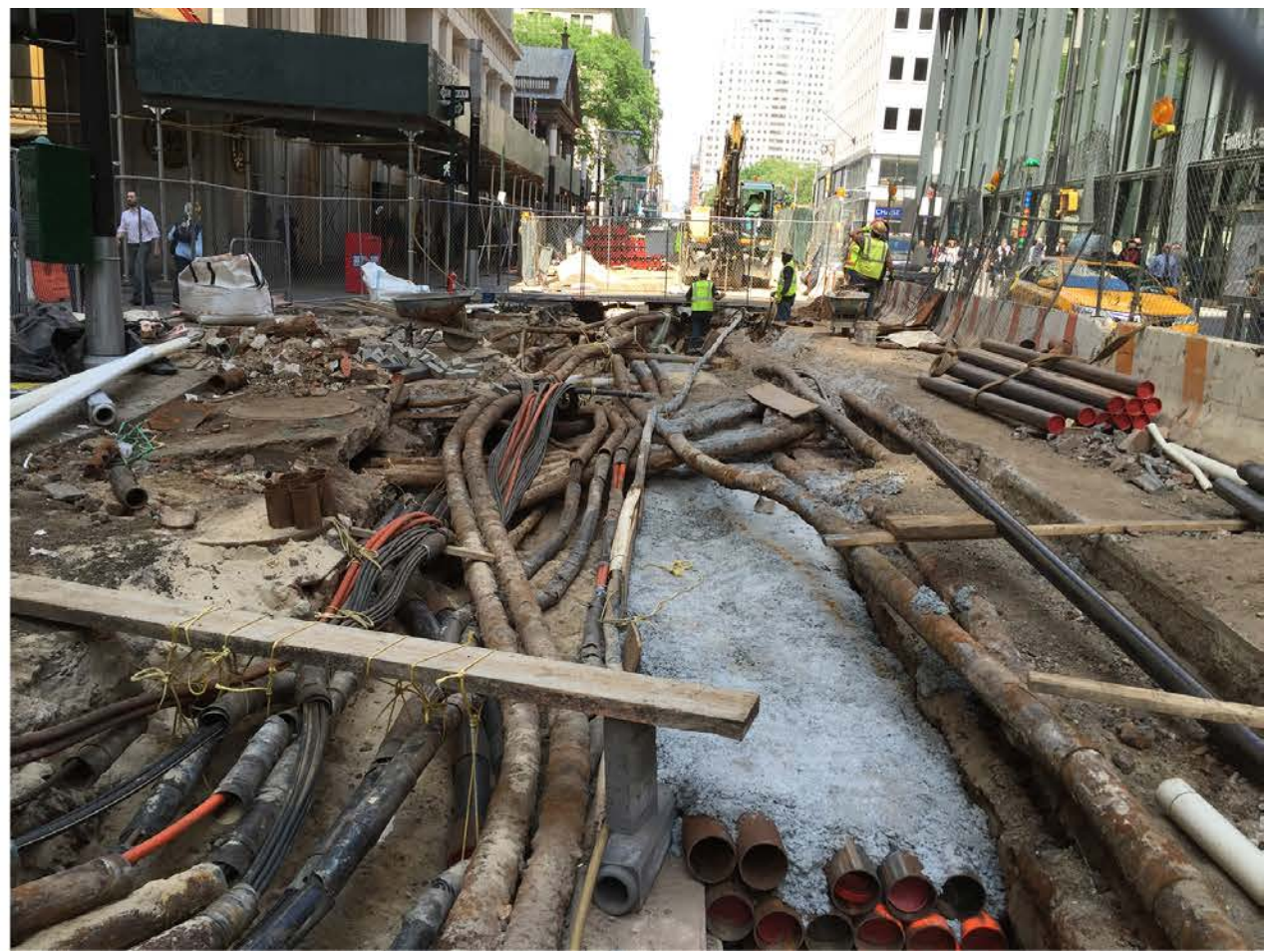
根据ASCE的数据，为了达到可接受的水平以支持我们国家的需求，总的维修和替换成本估计超过2.5万亿美元。



三 其他基础设施



三 底下是什么？



三 美国行业统计

3500万

英里地下管线和公用设施

— 联邦公路管理局研究与技术2019

50万

每年的罢工次数，比2019年增加16%。

— DIRT报告，2019年9月发布

100%

法律要求的建筑项目，在进行任何挖掘之前确定公用设施的位置

— DIRT报告，2019年9月发布

\$100亿

在施工前对地下基础设施进行定位的年度估算

— Geoff Zeiss和Sakura Shinoaki博士为地理空间信息和技术协会准备的

\$300亿

地下损害对经济的年度估计影响

— DIRT报告，2019年9月发布



三 经验丰富的领导团队



PAGE TUCKER – 首席执行官

- 在开发数据管理和地理信息系统解决方案方面拥有超过25年的经验
- 在移动和云计算地理空间技术方面拥有多项开创性专利



VASA DASAN – 首席运营官

- 担任Sun Microsystems服务部门的首席技术官15年
- 在Sun Microsystems之后，Vasa参与的3家初创公司都已被收购



JONATHAN RICHARDS – 首席财务官

- 创立Redfern Consulting Ltd，提供全面管理的会计解决方案
- 有丰富的多交所和多交所创业板上市公司的工作经验，公司来自全球各地



CARL LASHUA – 副总裁

- 前汇丰加拿大和欧洲的首席信息官
- 管理一个由500多名软件工程师和IT专业人士组成的团队

三 我们专注于基础设施

越来越多的知名客户，包括财富500强、政府机构和一些北美最大的地下设施工程公司



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颁发的专利数量

ProStar的专利保护以数字方式识别、捕获、绘制和可视化地下设施所需的方法。



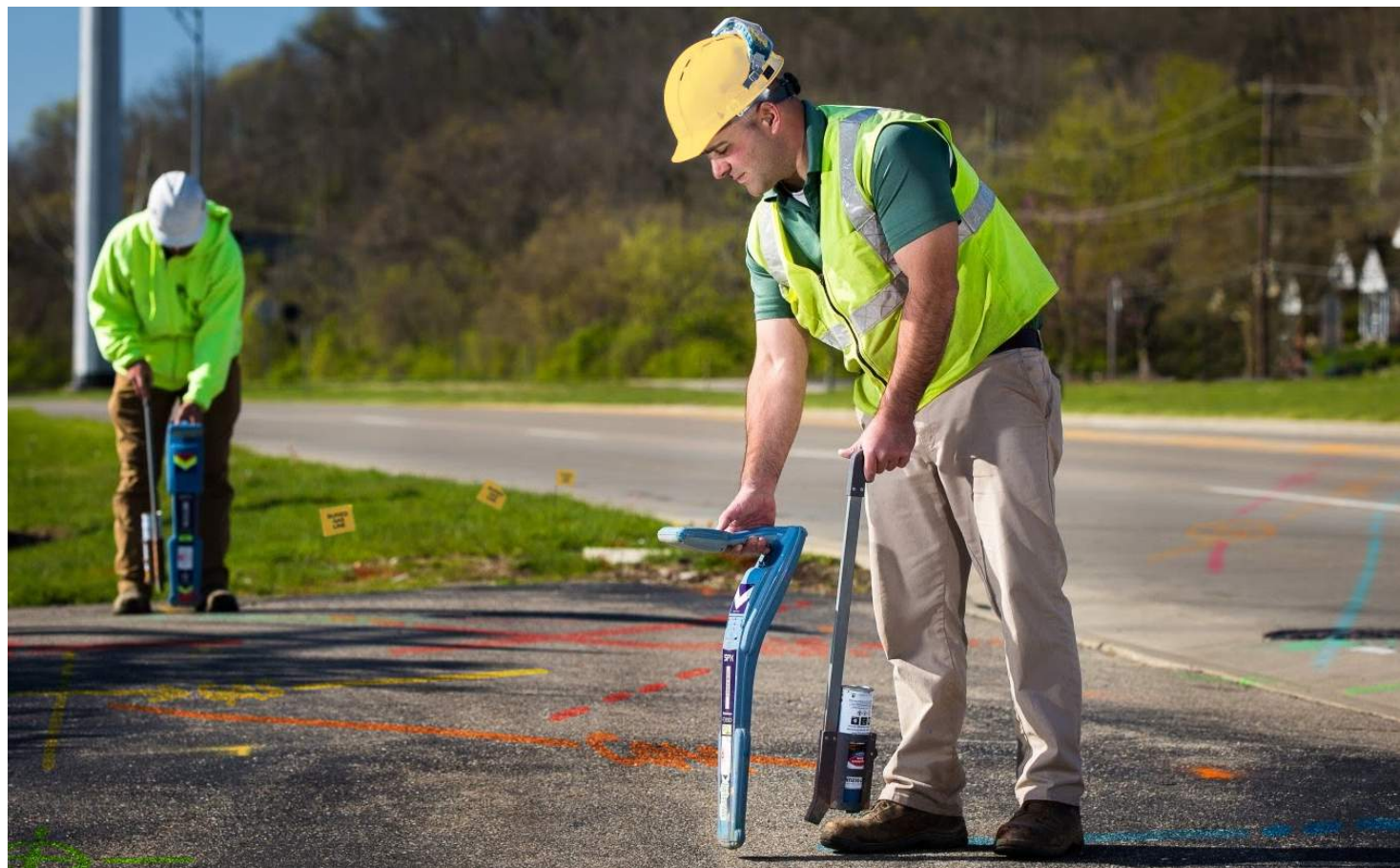
三 问题

公用事业往往没有被绘制成地图，即使有地图，也是以设计图或草图的形式，根本不准确。



三 当前操作方法

目前识别埋藏的公共设施位置的方法包括一个公共设施定位装置和一个用于标记公共设施埋藏的大致位置的油漆罐。

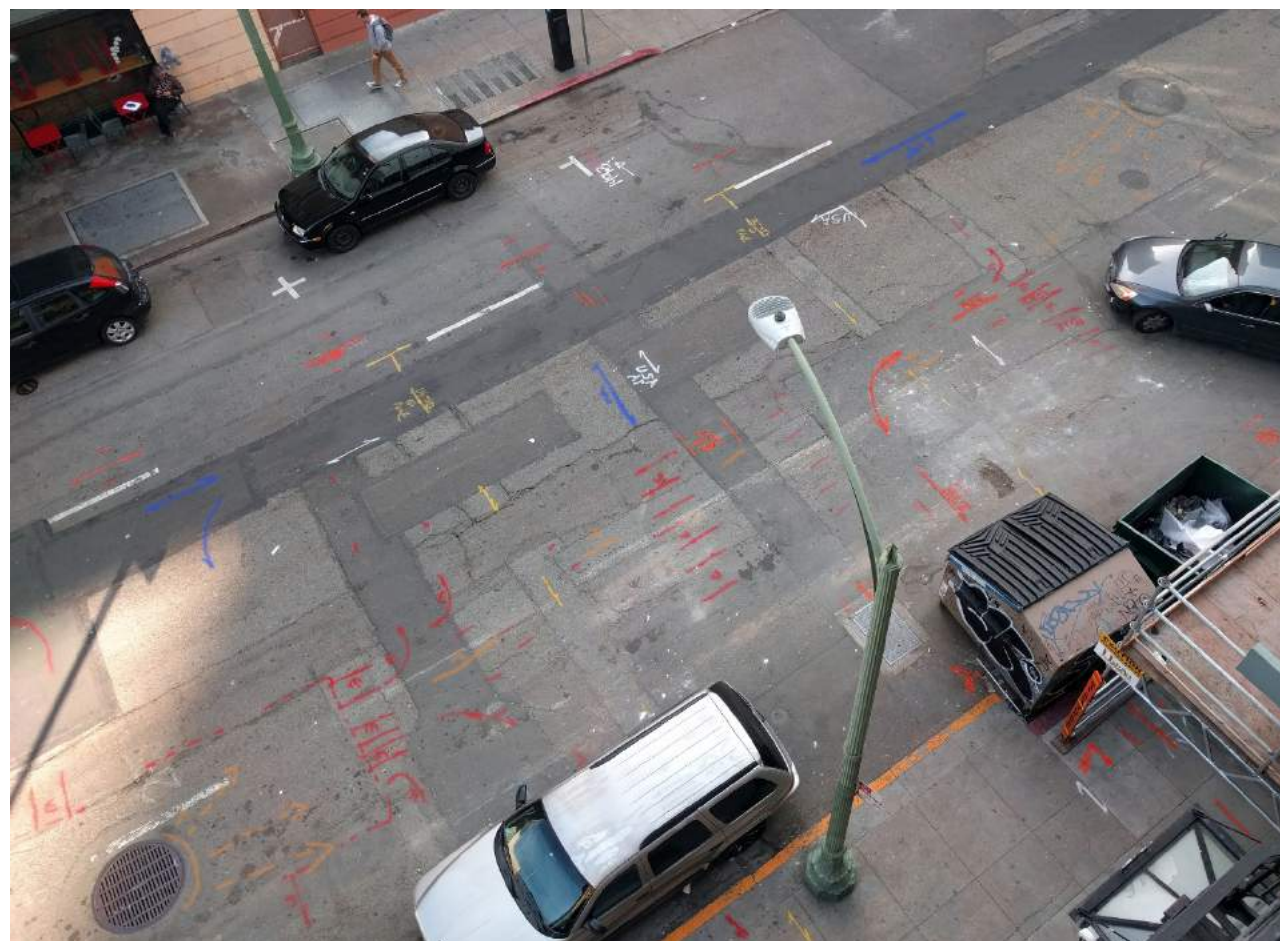


三 当前操作方法

水力挖掘是一种非破坏性的挖掘方式，旨在暴露埋藏的基础设施。该过程将土壤液化，通过真空系统将其抽取到安装在卡车上的一个罐子里。



≡ 拥挤的通道



≡ 当前的数据工作流程

1. 确定公用设施位置



2. 勘测油漆标记



3. 上传数据



4. 审核数据



5. 导入到CAD或GIS



6. 发给团队成员





三 解决方案



公用设施定位装置



移动设备

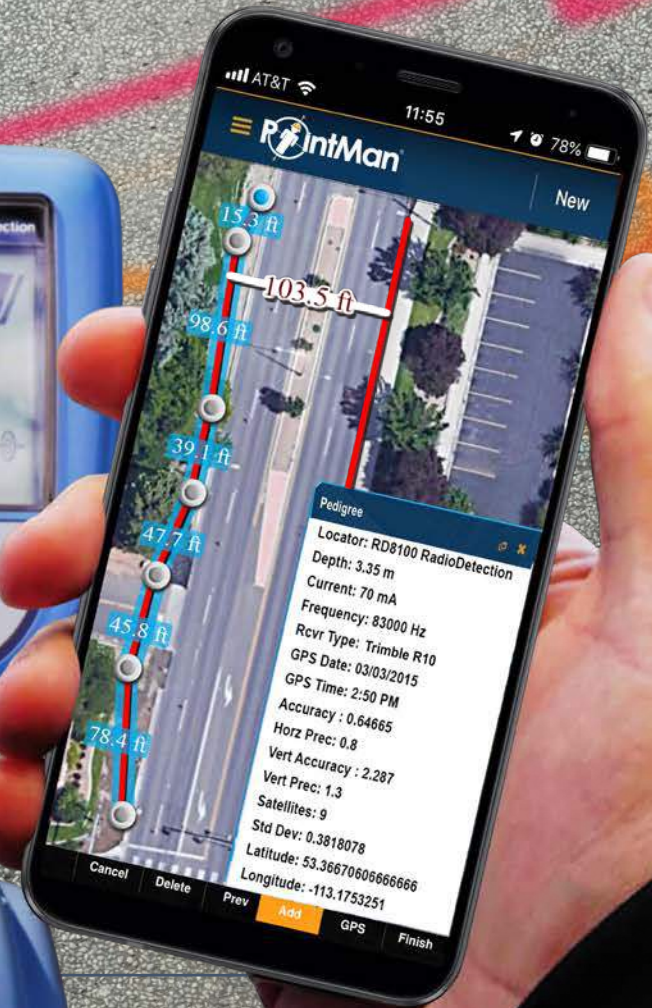


高精度GPS



云





POINTMAN PRO 工作流程

1. 采集现场数据

2. 实时办公室评估

3. 团队成员可使用



三个营收来源 – SAAS模式



\$495 每个年度许可费

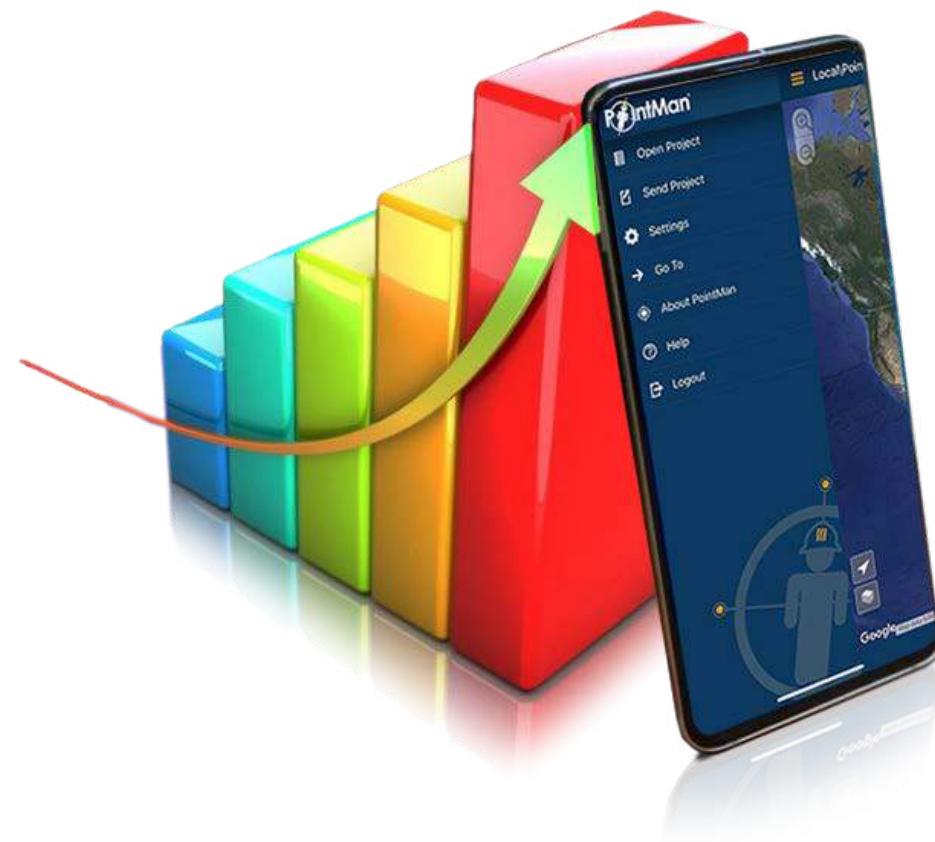


电话咨询



\$2,495 每年年度许可费

*所有价格单位为美元





在Google Play和苹果商店免费下载



PROSTAR 行业合作伙伴





- 与Trimble硬件无缝整合
- 全球销售渠道
- 专项资源
- 全球163个Trimble经销商



ProStar与Trimble合作 (NASDAQ: TRMB – 175亿美元).

三 股权结构

已发行普通股	91,137,861*
行权价为0.40加元的经纪人认股权证	847,887
行权价为0.70加元的经纪人认股权证	100,100
行权价为0.56加元的股票认购权证	10,000,000
行权价为0.60加元的股票认购权证	7,000,000
行权价为1.00加元的股票认购权证	715,000
行权价为0.40加元的激励性股票期权	7,000,000
行权价为0.73加元的激励性股票期权	375,000
完全摊薄后股数	117,175,848
现金	400万加元
债务	无

董事、管理层和员工持股比例 – 30%

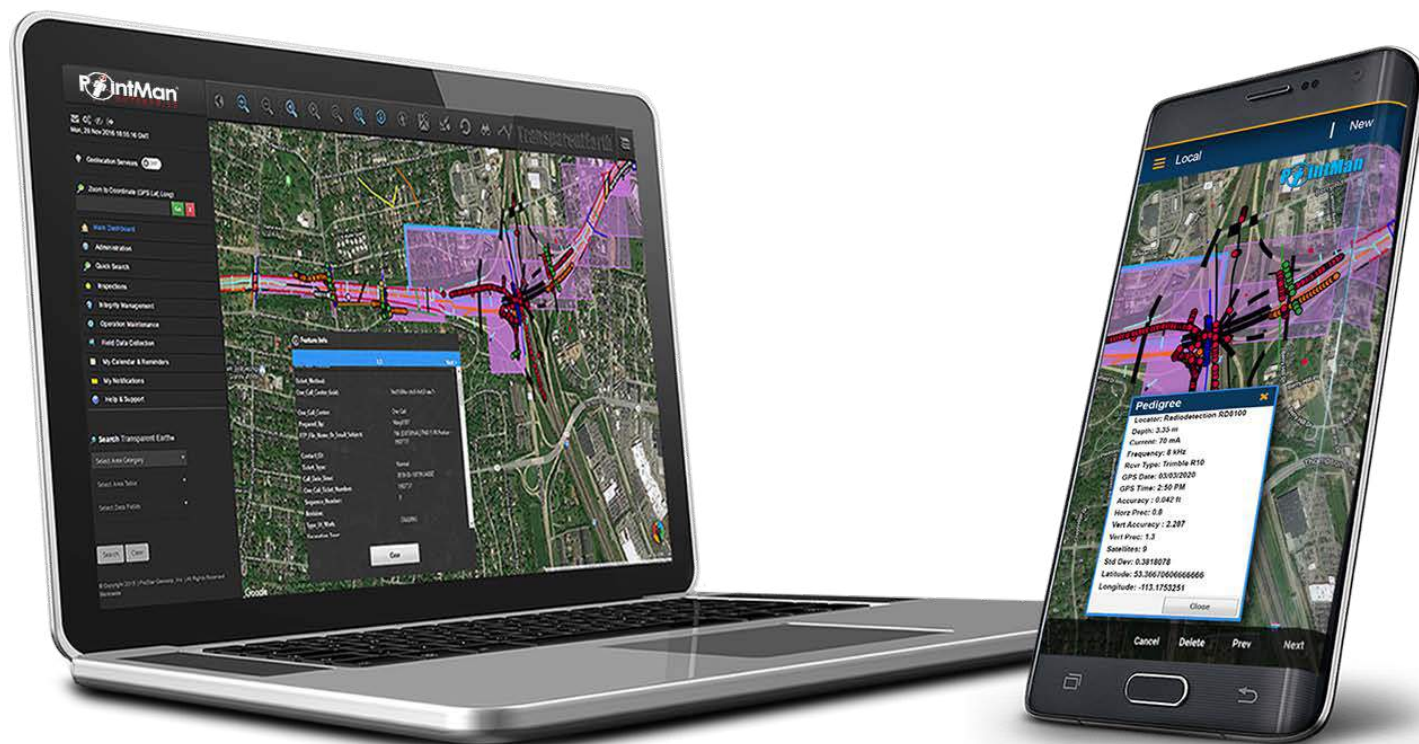
* 4,600万股股票受到12至36个月的转售限制，第一批股票将在交易日的6个月后解禁

截至2021年3月10日



三 投资亮点

- ✓ 世界一流的领导团队
- ✓ 商业化的产品
- ✓ 强劲经常性收入
- ✓ 在多个垂直领域的多个重要客户
- ✓ 销售渠道不断增加
- ✓ 全球分销网络
- ✓ 庞大的专利组合





TSXV: MAPS

FSE:5D00

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