#### CSE: TECX OTC: TECXF FRA: C0B1

# TECH

#### BRINGING THE X-FACTOR TO FINTECH

# **Corporate Presentation**

May 2021

# Disclaimer

This corporate document contains "forward-looking statements" and "forward-looking information" (collectively, "forward-looking information") within the meaning of applicable securities legislation." Thereafter, all references should be to "forward-looking information"). This corporate document may use words such as "may", "would", "could", "will", "likely", "except", "anticipate", "believe", "intend", "plan", "forecast", "project", "estimate", "outlook", and other similar expressions to identify forward-looking statements. Actual results, performance or achievement could differ materially from that expressed in, or implied by, any forward-looking statements in this corporate document, and, accordingly, investors should not place undue reliance on any such forward-looking statements.

Forward-looking information involves significant risks, assumptions, uncertainties and other factors that may cause actual future results or anticipated events to differ materially from those expressed or implied in any forward-looking statements and accordingly, should not be read as guarantees of future performance or results.

Forward-Looking information involves risks and uncertainties including, but not limited to, the Company's anticipated business strategies, anticipated trends in the Company's business and anticipated market share, that could cause actual results or events to differ materially from those expressed or implied by the forward-looking information, general business, economic and competitive uncertainties, regulatory risks including risks related to the Cryptocurrency market in the United States and Canada, market risks, as well as those risk factors disclosed elsewhere in the Company's public disclosure.

Any forward-looking statements speak only as of the date on which such statement is made and each of the Company disclaims any intention or obligation to update or revise any forward-looking information, where as a result of new information, future events or otherwise, unless required by applicable law. New factors emerge from time to time, and it is not possible for management to predict all of such factors and to assess in advance the impact of each such factor on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Forward-looking information contained in this Presentation is based on the Company's current estimates, expectations and projections, which the Company believes are reasonable as the current date.

The Company can give no assurance that these estimates, expectations and projections will prove to have been correct. Historical statements should not be taken as a representation that such trends will be replicated in the future. No statement in this Presentation is intended to be nor may be construed as a a profit forces.

### **Investment Highlights**





#### Massive Market Opportunity

Scalable Infrastructure

Opportunities across crypto, banking, brokerage, and general consumer services Unique and scalable business model propelling full funnel technology and operations infrastructure

#### Attractive Business Model

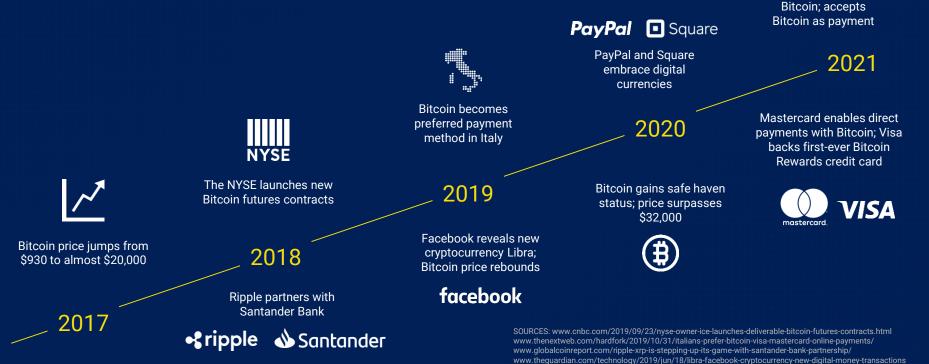
Multiple revenue streams, Arbitrage

# Secure, Trusted & Transparent

Management Team, Public Company, Exchange Connectivity, Regulated Oversight



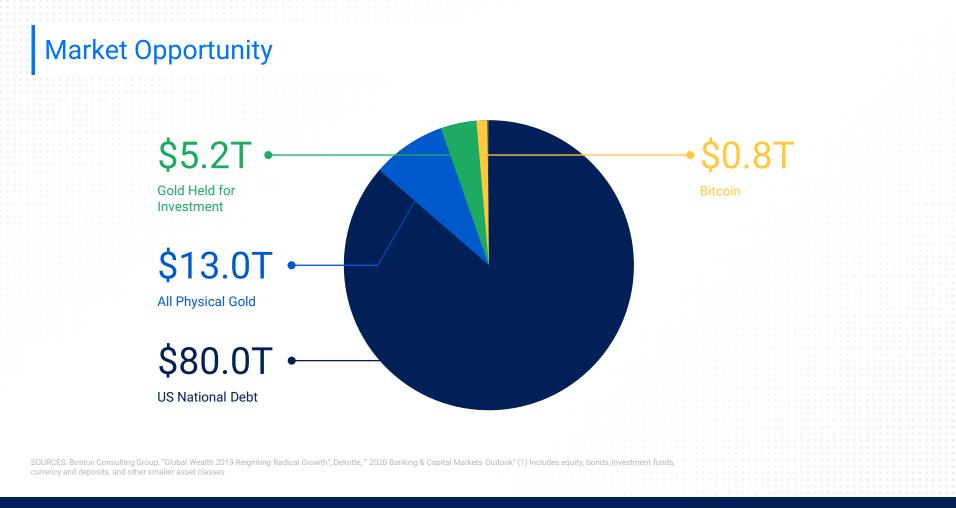
# THE 21st CENTURY DIGITAL 'GOLD RUSH' IS UNDERWAY





T = 51 a

Tesla buys \$1.5B in





5

Crypto Exchanges & Processors Are Getting Huge Valuations

# coinbase

Valuation: \$100B+

Key Stats 2020

Total Revenue: \$1.28B Net Profit: \$322M Verified Users: 43M Trading Volume: \$193B

"It's the first legitimate IPO from the entire blockchain sector," - Olaf Carlson-Wee, CEO of crypto investment firm Polychain Capital



#### Valuation: \$115 Billion

Key Stats 2020

Revenue: \$3.4B Processing Volume: \$200B Customer Base: 1,000,000+

The Internet's Most Undervalued Company - Nasdaq

SOURCES: www.forbes.com/sites/christianowens/2019/09/21/stripe-isnt-overvalued-at-35bn-you-just-dont-understand-twenty-first-century-commerce/, www.nasdaq.com/articles/stripe%3A-the-internets-most-undervalued-company-2020-09-01 www.techcrunch.com/2020/11/28/what-to-make-of-stripes-possible-100-billion-valuation, www.forbes.com/sites/jeffkauflin/2021/01/29/coinbase-investors-say-it-could-hit-100-billion-valuation-when-it-goes-public/?sh=43c397745b50



# Traditional Banks Are Limiting

Digital assets unlock a massive market opportunity



#### Instant & 24/7 accessibility



Universal borderless currency

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Diversified against traditional store of value

4

Expensive and slow traditional systems

Declining confidence in government



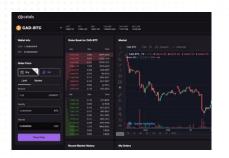
Lack of trust in the banks

currencies

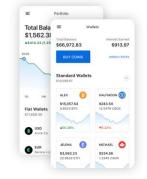


# **TechX's Current Vision**

#### **Current Product**



CatalyX **Cryptocurrency Exchange** 



**Decentralized Finance** Fiat and Crypto Wallet with Visa Crypto Card

Visa/Mastercard **Payment Processor** 

2021 M&A Vision

VISA

AP WITH TECH

**Crypto Payment** Processor





# The Most Trusted Cryptocurrency Exchange in Canada





19% owned by TechX



Secure Secure and robust wallets powered by catalyx



Convenient

Fast and reliable support when you need it

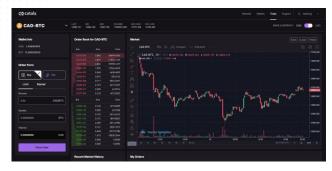


Trustworthy

Fully compliant with FINTRAC

#### Catalyx.io

#### Full-Featured Order Book and OTC Trades



#### Fastbitcash.ca

Fastest Bitcoin purchases and withdrawals in Canada



# CatalyX Advantage

Plugging into catalyx Exchange provides several competitive advantages:



#### Unparalleled liquidity



Best Rates in Canada





BITTREX

Partnership with premier US-based Blockchain trading platform Bittrex



Partnered with Invest Alberta and the Alberta Securities Commission (ASC)



Canada's First Stablecoin - CADx



Restricted Dealer and ATS license (in progress)



Prime Trust Custodial Services



# Competitive Landscape

	Coins	Deposit Fees	Trading Fees	Visa/MC	Spread
<b>C</b> ⋧catalyx	40+	FREE	0.15%	~	0.1%
coinberry 🗳	6	FREE	Up to 2.5%	×	Up to 2.5%
NETCOINS	7	FREE	0.5%	×	1.15%
coinsquare	10	FREE	0.2% - 0.4%	×	0.21%



# **Comparable:** Voyager Digital

Voyager Digital (CSE:VYGR) (OTCQB:VYGVF) has experienced significant growth in 2021 as the market's hunger for crypto grows.

USD\$1.1 Billion Assets under management

**1** Million Trades in first half of February

440,000 Basic Users 20% User Growth MoM

#### USD\$30 Per Account monthly revenue

#### USD\$6 Million Net Deposits per day

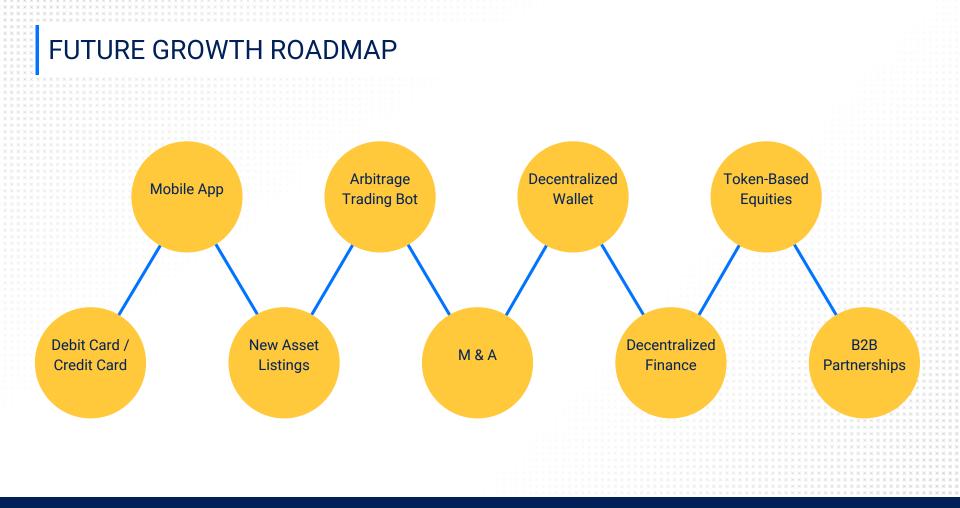
# \$0.28 CAD Feb 2020

\$28.30 CAD May 2021

VOYAGER

VYGR stock has increased 9,535% in 14 months\*







# Target Market

#### 75M+ Merchants

want to accept crypto payments, but don't want to hold crypto

#### 1.7B Unbanked

globally have no access to traditional banks

#### 100M+ Cryptocurrency Users

want immediate transfers and exchanges, loans, and payments

#### 1000+ Crypto Exchanges

have issues processing fiat and crypto. Traders have no way of easily converting their crypto into fiat

#### 45.3% of Millennials & Gen Zers

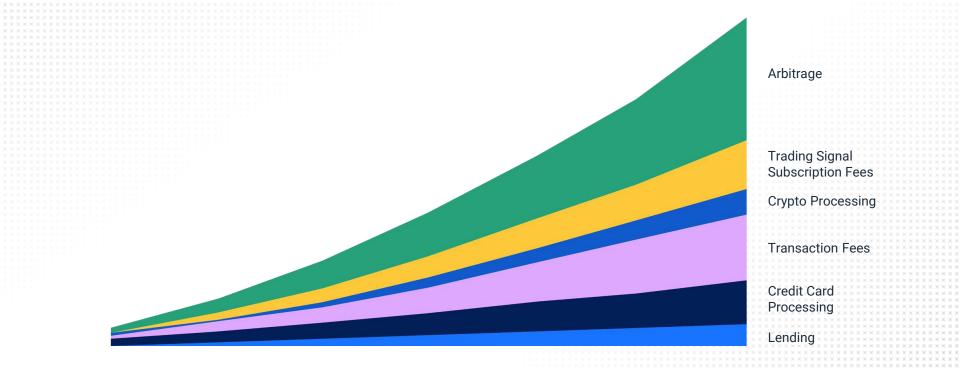
distrust financial institutions, prefer freedom and ease of use

SOURCES: www.worldbank.org/en/news/press-release/2018/04/19/financial-inclusion-on-the-rise-but-gaps-remain-global-findex-database-shows www.markets.businessinsider.com/currencies/news/crypto-users-pass-100-million-boomers-gen-x-bitcoin-btc-ethereum-2021-2-1030122720, www.cnbc.com/2018/09/14/a-new-generation-puts-its-trust-in-tech-over-traditional-banks.html



## Potential For Multiple Streams of Revenue

Digital assets unlock a massive market opportunity for generating income



# TechX's Vision for a Decentralized Crypto Wallet

Decentralized Finance Solution



Buy and Sell Crypto in Minutes... Even with a Credit Card



Many Altcoins and Fiat Currencies



Fast On and Off Fiat Ramping in the World



**High Interest** 



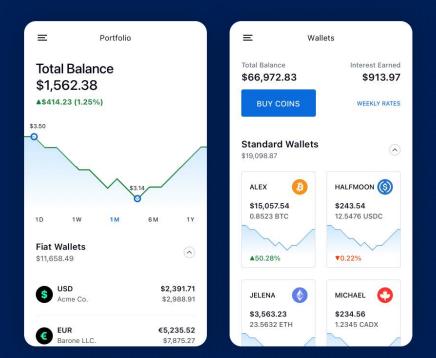
Trading Signals to Buy and Sell Crypto

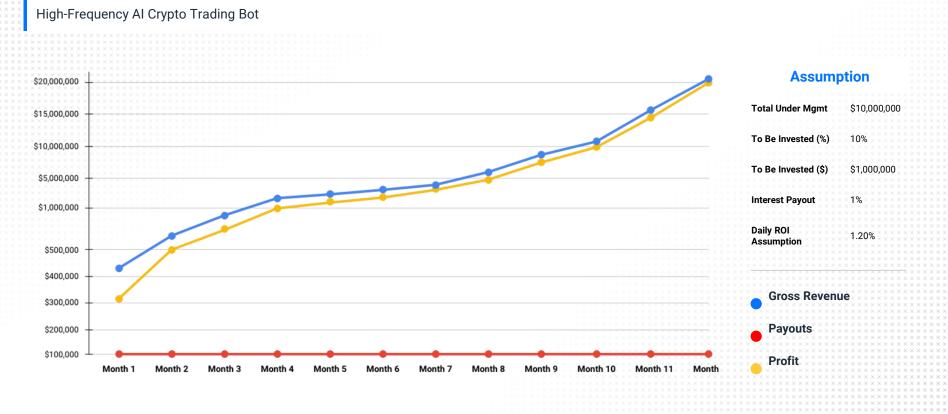
Swap Crypto-to-Crypto



6

User Controlled Private and Public Keys

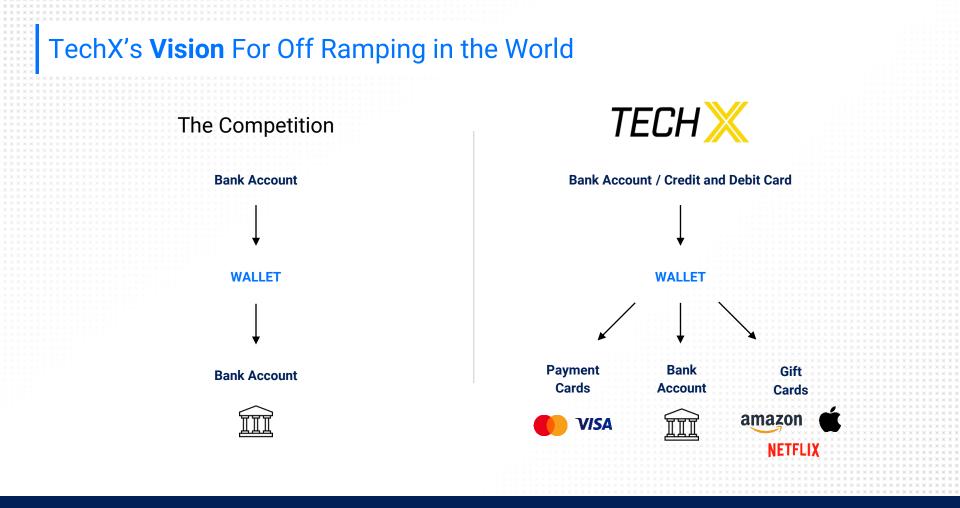




# How Can TechX Pay So Much Interest?

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# Crypto Visa Credit Card - Big Data Application

Expected to Launch in Late 20201

#### **Instant Reloads**

Reload your balance with fiat or crypto. Powered by our competitive exchange rates.

#### Worldwide

Ready to use in millions of locations around the world. Pay with contactless, PIN or simply withdraw cash from any compatible ATM.

#### **Big Data**

As a VISA Principal Member, TechX will be a Card Issuer that allows the company to collect all spend data on user activity which can be utilized for marketing purposes.

#### Hedge Against Crypto

The majority of users only have one digital wallet that connects their credit cards on their phone. If the crypto market crashes again, TechX's business will continue to earn transaction fees.

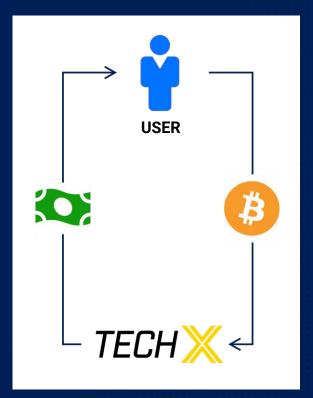




# Decentralized Lending - Borrow Against Your Crypto

TechX's Decentralized Lending gives users the ability receive a fiat loan for depositing cryptocurrency as collateral. Users will make monthly interest payments to TechX until the loan is due.

Up to 25% Loan to Value (LTV)



## Low-Risk Processing Fees For High-Risk Businesses

Visa / Mastercard Processing Solution



TechX can help high-risk businesses like crypto, cannabis, newsletter subscriptions services, and nutraceuticals gain access to payment processing services.



**Transaction Fee** 

5%



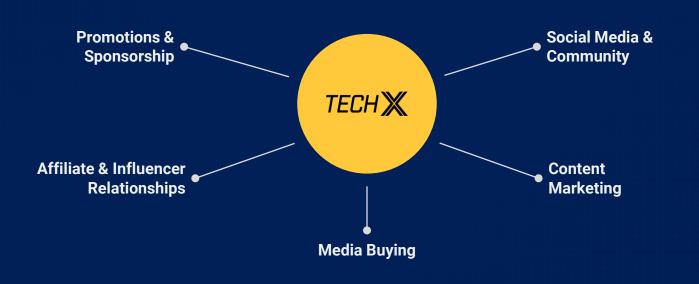
Transaction Fee 2.99%



# Stripe does not engage with high-risk merchants



# **Customer Acquisition Methods**





## Leadership Team



#### PETER GREEN CEO & Chairman

25+ years building high performance team within the international ICT marketplace. Initiated and led the largest contract in TELUS history (1B, 10-year contract BC Government).



#### **ZARA KANJI** Chief Financial Officer Zara is experienced in financial reporting compliance for venture listed companies, taxation, and general accounting.



#### Aaron Carter CEO of Xport Digital

Aaron has worked with various Fortune 500 companies in investment banking, online brokerages market data and a prominent US equity exchange.



**Tammy Pham** VP of Operations, Alt Signals 15 years specializing in client relations and operations. Led multiple large national IT projects valued at \$1-8M.



#### MICHAEL DEVINE Director

20+ years of executive technology experience in sales, marketing, and operations. Founded and advised multiple start-up companies, such as Jet Digital.

#### ALEEM NATHWANI Director

Sixteen years of experience working with and advising startups. Earliest team members at Nutanix (\$4B+ MCAP).



#### Michael Vogel Director

Founder of Netcoins, and took it public in 2018 before it was acquired by BIGG Digital Assets Inc. Michael is currently the CEO of Coinstream, which offers an easy way to buy crypto for Americans.





# **Advisory Board**



#### JAE PARK Strategic Advisor

CEO of CatalyX exchange and Innofoods which generates \$230 million USD per annum and successfully launched Inno Lifecare. Innofoods is Costco's largest organic snack food supplier in the world.



#### Dominic Vogal Strategic Advisor

Founder & Chief Strategist of CyberSC, and recent appointee to the BC Provincial Cyber Security Advisory Committee. Dominic provides strategic security leadership to tech start-ups and small/midsize businesses to proactively solve their cyber risk challenges



**TRUSTED PARTNERS** 



Alberta Government

**O** stably





**Santander** 



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# Thank You

PLEASE CONTACT FOR MORE INFORMATION

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