# ADURO CLEAN TECHNOLOGIES

Corporate Presentation April 2022

CSE: **ACT** | OTCQB: **ACTHE** | FSE: **D950** www.adurocleantech.com

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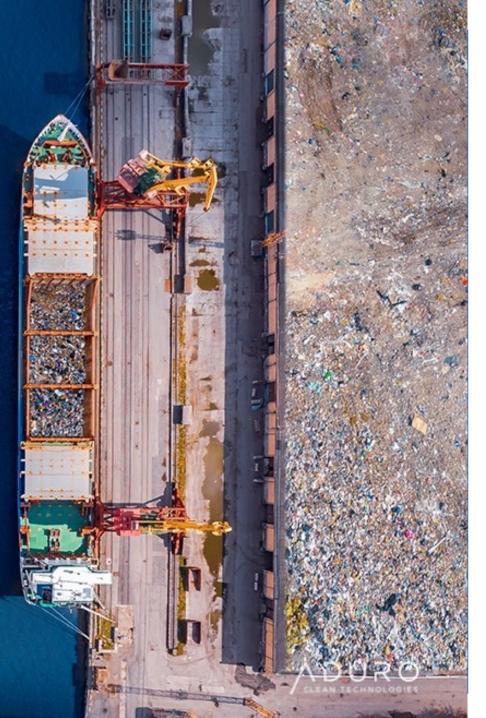


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Waste plastics is a growing global issue creating significant demand for recycling/upcycling solutions. Existing technologies are challenged with environmental, operational, and economical limitations.

– <u>A Novel Solution To Plastic Pollution</u> Forbes

Aduro has developed the next generation technology to address these limitations.



# A NEXT GENERATION TECHNOLOGY PLATFORM TURNING WASTE INTO HIGH VALUE PRODUCTS

#### Hydrochemolytic<sup>™</sup> Technology Platform

High yield, low energy, strong environment benefits Turn industrial plastic waste into high value products already on-site Modular Design, fit for B2B Average 6 years payback Ideal for circular economy Enable business to achieve ESG leading performance

#### Strong Patent Strategy

Seven Patents, 3 issued, 4 pending

More in Development

#### Multiple Market Applications

Bitumen Upgrading, Renewables Upgrading & Plastics Upcycling + Others

Global Demand for Chemical Innovation

Hydro	Water
Chemolysis	Chemical deconstruction of molecules



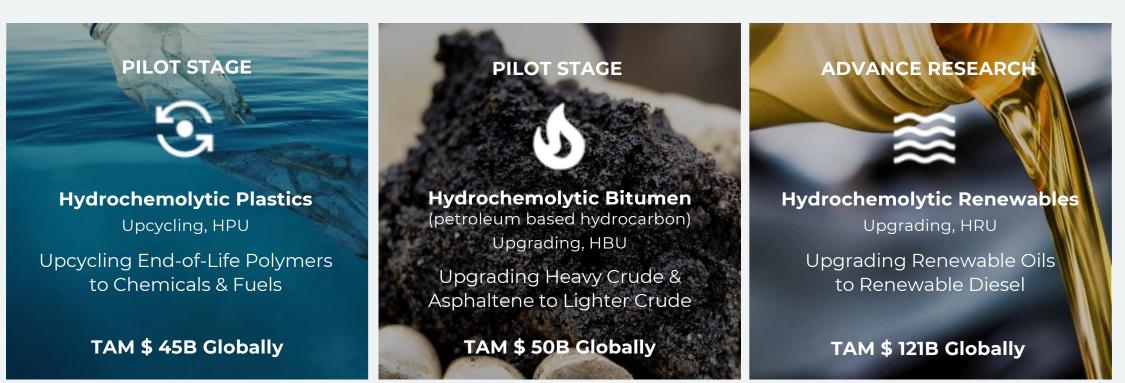
#### **RECENT MILESTONE ACCOMPLISHMENTS**

- Third Party, Independent Technology Validation
- Modular Go To Market Strategy
  - A three-part production strategy is in place to build scalable facilities to produce ~10,000 tons of fuel and/or high value specialty chemicals annually.
- Global Engagements
  - Global interest to build plants around the world.
- Strong Management & Board
  - Addition of Experienced COO
  - Expanded Board with Independent Director
- Established Customer Trials Program
  - Near term revenue from feedstock assessment
  - Growing pipeline of interested collaborators

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### THREE MARKET VERTICALS

- Deconstruction of macromolecules is common to all market applications.
- Tune chemistry by controlling the interplay of processing parameters.
- Large Total Addressable Markets



#### Source;

- 1) https://www.iea.org/reports/oil-market-report-february-2022
- 2) https://www.researchandmarkets.com/reports/5317153/global-plastic-recycling-market-2021-2026-by
- 3) https://www.globenewswire.com/news-release/2022/01/19/2369236/0/en/Biofuels-Market-Size-to-Surpass-US-201-21-Billion-by-2030



## CURRENT APPROACHES TO PROCESS WASTE PLASTICS

**CHEMOLYSIS**: A New Chemical Recycling Approach to Convert Diverse Feedstock

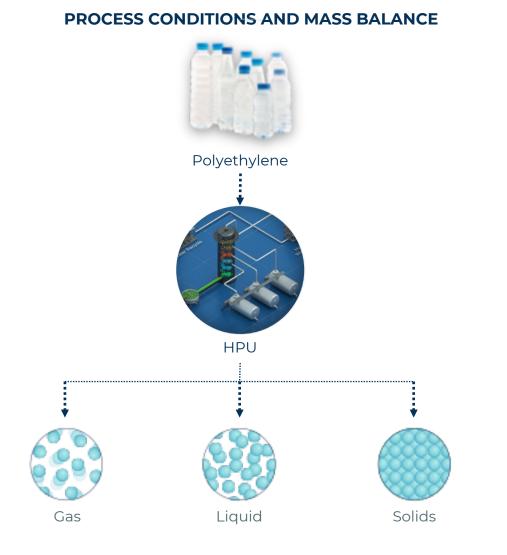


\*At least 70 other companies and university-affiliated institutes globally are investigating the space, see Closed Loop Partners and Nova-Institute for more information.

\*\* Excluded above are destructive decomposition/combustion or non-chemical processes, such as physical presorting.



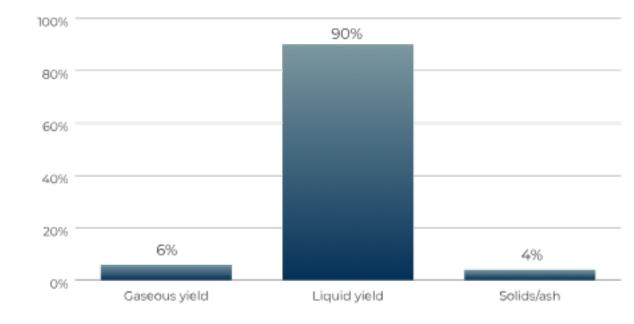
### HPU: HYDROCHEMOLYTIC PLASTICS UPCYCLING



#### **PROCESSING CONDITION**

Water to plastic waste ratio (w/w)	2:1 to 4:1
Reactor operating pressure (psi)	2000 - 3000
Reactor operating temperature (°C)	300 - 400

**OVERALL MASS BALANCE** 





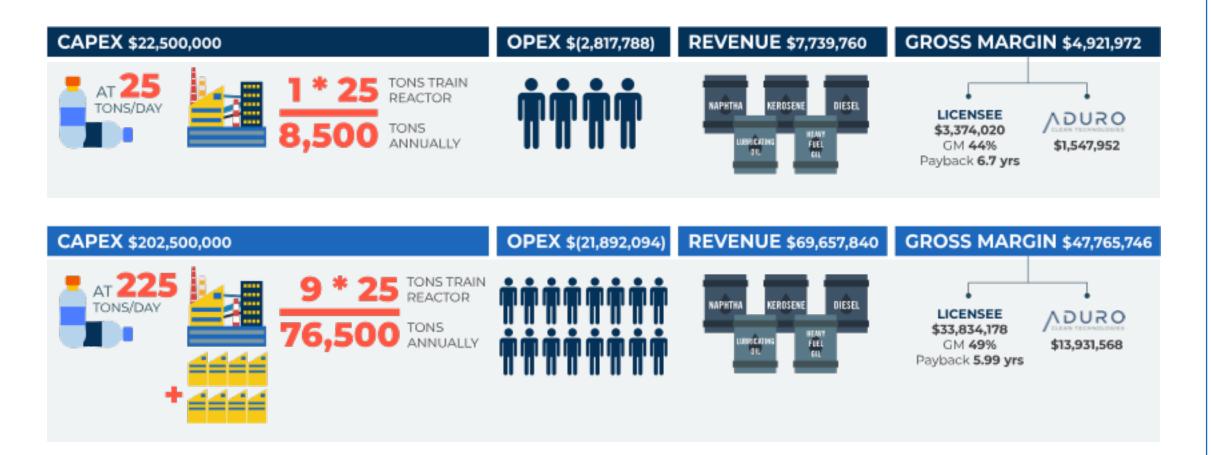
#### **HPU** HYDROCHEMOLYTIC PLASTICS UPCYCLING

Polyethylene Polypropylene Polystyrene



## HPU: HYDROCHEMOLYTIC PLASTICS UPCYCLING

Use Case Illustration of Licensing Model Economics – Polyethylene





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## HPU: HYDROCHEMOLYTIC PLASTICS UPCYCLING

Use Case Illustration of Economics: Owned & Operated Vs. Licensing

	<b>25 Tons/day =</b> 1 * 25 Tons Train Reactor 8,500 Tons Annually		<b>75 Tons/day</b> = 3 * 25 Tons Train Reactors 25,500 Tons Annually		<b>225 Tons/day</b> = 9 * 25 Tons Train Reactors 76,500 Tons Annually	
	LICENSING	OWNED & OPERATED	LICENSING	OWNED & OPERATED	LICENSING	OWNED & OPERATED
CAPEX	22,500,000	22,500,000	67,500,000	67,500,000	202,500,000	202,500,000
Revenue **	7,739,760	7,739,760	23,219,280	23,219,280	69,657,840	69,657,840
Operating Expense	(2,817,788)	(2,817,788)	(7,637,365)	(7,637,365)	(21,892,094)	(21,892,094)
Feedstock Acquisition *	_	(1,700,000)	_	(5,100,000)	_	(15,300,000)
Aduro Licensing Fee **	(1,547,952)	-	(4,643,856)	-	(13,931,568)	-
Gross Margin	3,374,020	3,221,972	10,938,059	10,481,915	33,834,178	32,465,746
GM %	44%	42%	<b>47</b> %	45%	<b>49</b> %	<b>47</b> %
Payback 'years'	6.67	6.98	6.17	6.44	5.99	6.24
For Aduro:						
Gross Margin	1,547,952	3,221,972	4,643,856	10,481,915	13,931,568	32,465,746
CAPEX Required	N/A	Yes	N/A	Yes	N/A	Yes
Payback 'years'	N/A	6.98	N/A	6.44	N/A	6.24

\* The cost for washed and ready to process feedstock of polyethylene in North, Central, and Latin America ranges from the equivalent of \$50 to \$250 CAD per ton depending on various factors. The above use case illustration is assuming a cost of \$200 per ton of feedstock.

\*\* Revenue is calculated with the assumption of 80% yield (vs. 90%) and the licensing fee is calculated based on 20% of gross Revenue.



11

### LONG TERM MILESTONES & EXPANSION PLAN

#### CUSTOMER TRIALS & PILOT UNIT(S) BUILD-OUT AND COMMISSIONING

#### COMMERCIALIZATION PROGRAM & GEOGRAPHIC EXPANSION

IAY 022	MAY	MAY	MAY	MAY 2026	MA` 202'
<ul> <li>Initiate Customer Trial Program</li> <li>Commission First Pilot Unit</li> </ul>	<ul> <li>Expand Customer Trial Program</li> <li>1<sup>st</sup> Territory Hub outside of Canada</li> <li>Design, Engineering, and Planning Commercial Unit</li> </ul>	<ul> <li>Commission Initial Commercial Unit(S)</li> <li>2<sup>nd</sup> Territory Hub outside of Canada</li> </ul>	<ul> <li>Multiple Commercial Units</li> <li>Operational and scaled to customer capacity</li> <li>3<sup>rd</sup> Territory Hub outside of Canada</li> </ul>	<ul> <li>Market development</li> <li>4<sup>th</sup> Territory Hub outside of Canada</li> </ul>	

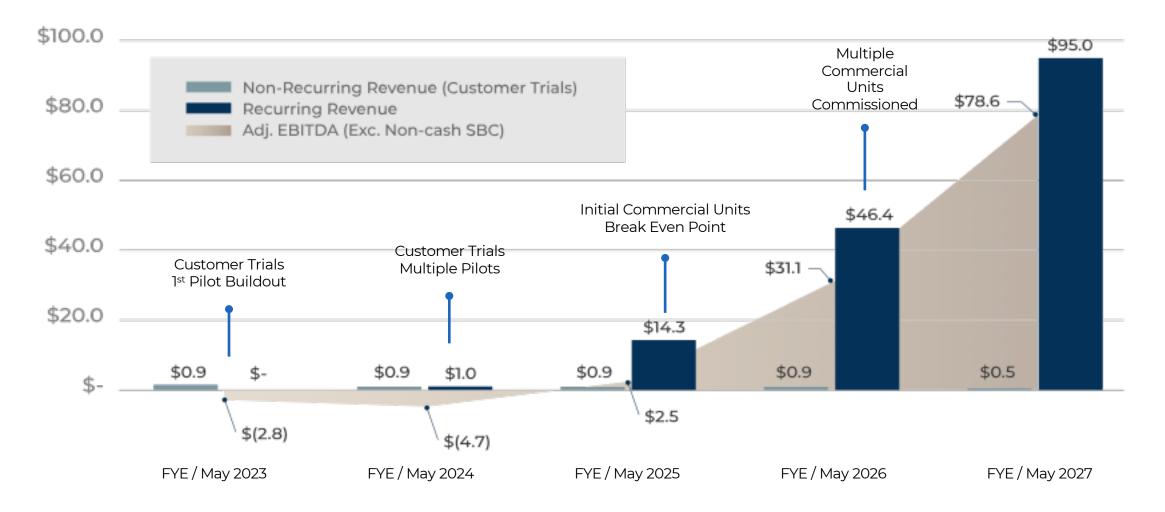
## LONG TERM MILESTONES & EXPANSION PLAN

After the first hub in Canada, each new hub is a duplicate of proven operations, cutting costs and reducing risk.





### PROFORMA FINANCIAL FORECAST



### CAPITAL STRUCTURE

STOCK LISTING	CSE: ACT   OCTQB: ACTHF   FSE: 95D0
SHARES OUTSTANDING (B/FD)*	48,942,087 / 76,557,155
INSIDER OWNERSHIP	48 %
WARRANTS / OPTIONS OUTSTANDING:	8,856,741 / 5,424,999 *
SPECIAL WARRANTS (FD when released from trust)	13,333,328 **
MARKET CAPITALIZATION (February 28, 2022)	\$34,260,000

\* Warrants are exercisable at an average price of \$0.57 (range \$0.30-\$0.80), with 32% held by Insiders and Options are exercisable at an average price of \$0.68 (range \$0.65-\$0.80), with 61% held by Insiders & senior management.

\*\* Class B Special warrants were distributed in accordance with the terms of the securities exchange agreement and will only be converted to common shares when the second milestone is achieved. 86% of the Special warrants are issued to Insiders.

#### WHY INVEST NOW ?

- Unique patented technology that is internally developed and has been independently validated
- An expected high output yield of > 80% and operating margins nearing 50%
- Key engagements with Switch Energy in Ontario and Brightland's in the Netherlands for future pilot sites
- Ongoing discussions with 13 potential customers, across 7 countries, including Fortune 500 companies
- Revenue ramp-up through commercial deployment and expected to achieve Annual Recurring Revenue of +\$90M with EBITDA Margins of +80% by Year 5
- Management is fully aligned with shareholders with c. **50%** ownership and eager to increase shareholder value
- Over 10 years of development, application expansion, and rigorous testing with total capital/resources invested in the Technology and IP to date > \$50M
- Undervalued when compared to our peers with comparable valuations north of +\$1B that shows the Company is significantly undervalued with a \$35M Market Cap

## HIGH GROWTH INVESTMENT OPPORTUNITY

# ADURO CLEAN TECHNOLOGIES

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