



ENERGY FINDERS

ENERGY RE-ENGINEERED

重新设计能源行业

GCOFF 2024 APRIL 18 VIRTUAL CONFERENCE
2024年4月18日GCOFF线上会议

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STOCK SYMBOL / 股票代码: EGYF



COMPANY PURPOSE

公司使命

Energy Finders is at the forefront of shaping the future of energy independence by harnessing various PV/CPV/BESS technologies. We specialize in creating community-scale microgrids powered by sustainable sources. / Energy Finders 正处在利用各种光伏/聚光光伏/电池储能系统技术，塑造未来能源独立的前沿。我们专注于创建由可持续能源驱动在社区规模微电网。



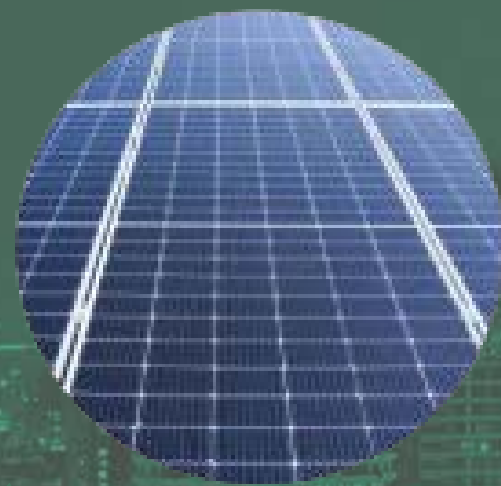
Our Vision: / 我们的愿景:

At Energy Finders, we aspire to revolutionize localized energy generation by tapping into underutilized real estate. Our approach involves generating revenue through design/build contracts, seamlessly transitioning into Power Purchase Agreements (PPAs) upon project completion. / 在Energy Finders, 我们致力于通过利用未充分使用的房地产来彻底改变本地化能源生产方式。我们的方法包括通过设计/建造合同创收, 并在项目完成后无缝过渡到购电协议 (PPA)。

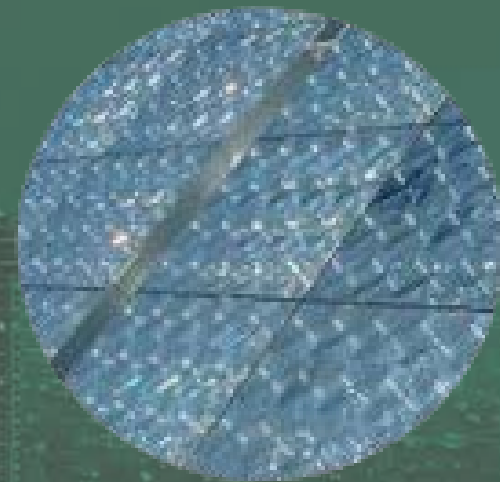
Quote from Muhammed ZuLfiqar (CEO and Founder):

Muhammed ZuLfiqar (公司首席执行官兼创始人) 的话:

"Our mission is to redefine energy autonomy by leveraging the potential of renewable technologies and innovative business models." / "我们的使命是利用可再生技术的潜力和创新的商业模式, 重新定义能源自主性。"



(pV) Bi-Facial Photovoltaics
(pV) 双面光伏技术



(CPV) Concentrated Photovoltaics
(CPV) 聚光光伏技术



(BESS) Battery Energy Storage System
(BESS) 电池储能系统

问题/机遇

The journey towards accessible, locally generated renewable electricity is hindered by several early-stage obstacles. These include: / 早期阶段的几个障碍阻碍了实现本地可再生能源发电的进程。这些障碍包括：

- **Unreliable Aging Grids:** Current infrastructure often struggles to meet modern demands, resulting in frequent breakdowns and disruptions. / **不可靠的老化电网：** 当前的电网基础设施往往难以满足现代需求，导致故障和中断频繁发生。
- **Lengthy Interconnection Processes:** The bureaucratic maze of a two-plus-year interconnection process creates significant delays for renewable energy projects. / **漫长的互联过程：** 长达两年多的官僚迷宫式互联程序严重拖累了可再生能源项目。
- **"Natural Monopoly" in Power Distribution:** Traditional utility-scale power distribution systems hold a monopoly, limiting competition and innovation in the energy sector. / **配电领域的“自然垄断”：** 传统的公用事业规模配电系统处于垄断地位，限制了能源行业的竞争和创新。

‘Bet they wish they had Gas!’

Chaos in California as Tesla drivers are stranded for hours in a half-a-mile-long line to charge their cars on Black Friday

-Daily Mail (2022)

The Energy Crisis Is Only Just The Beginning

-T Rowe Price (2023)

Energy Poverty in America: a never-ending emergency

-The Hill (2023)

Nation at risk of Winter blackouts as power grid remains under strain

-Washington Post (2023)

Major inconvenience Waiting Hours for an open bay for a charge that itself takes over an hour

-New York Times (2023)

THE SOLUTION / 解决方案

Energy Finders proposes a transformative approach: / Energy Finders 提出了一种变革性的方法:

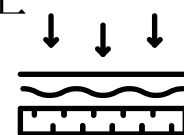
- Revitalize Undervalued Real Estate: We repurpose overlooked, vacant properties into community-scale power stations. / 振兴被低估的房地产: 我们将被忽视的空置房产重新改造成社区规模的发电站。
- Harness Nature-Based Technologies: Our systems leverage natural resources to generate sustainable energy, ensuring environmental compatibility and efficiency. / 利用基于自然的技术: 我们的系统利用自然资源产生可持续能源, 确保环境兼容性和效率。
- Industry-Leading Payback Periods: Through innovative design and implementation, we achieve industry-best payback periods, maximizing return on investment for our clients. / 行业领先的投资回收期: 通过创新设计和实施, 我们实现了行业最佳投资回收期, 最大限度地提高了客户的投资回报。



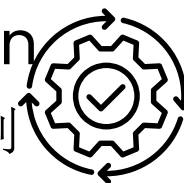
Undervalued & Overlooked Real Estate / 被低估和忽视的房地产



Best In Class pV/CPV Equipment / 一流的光伏/聚光光伏设备

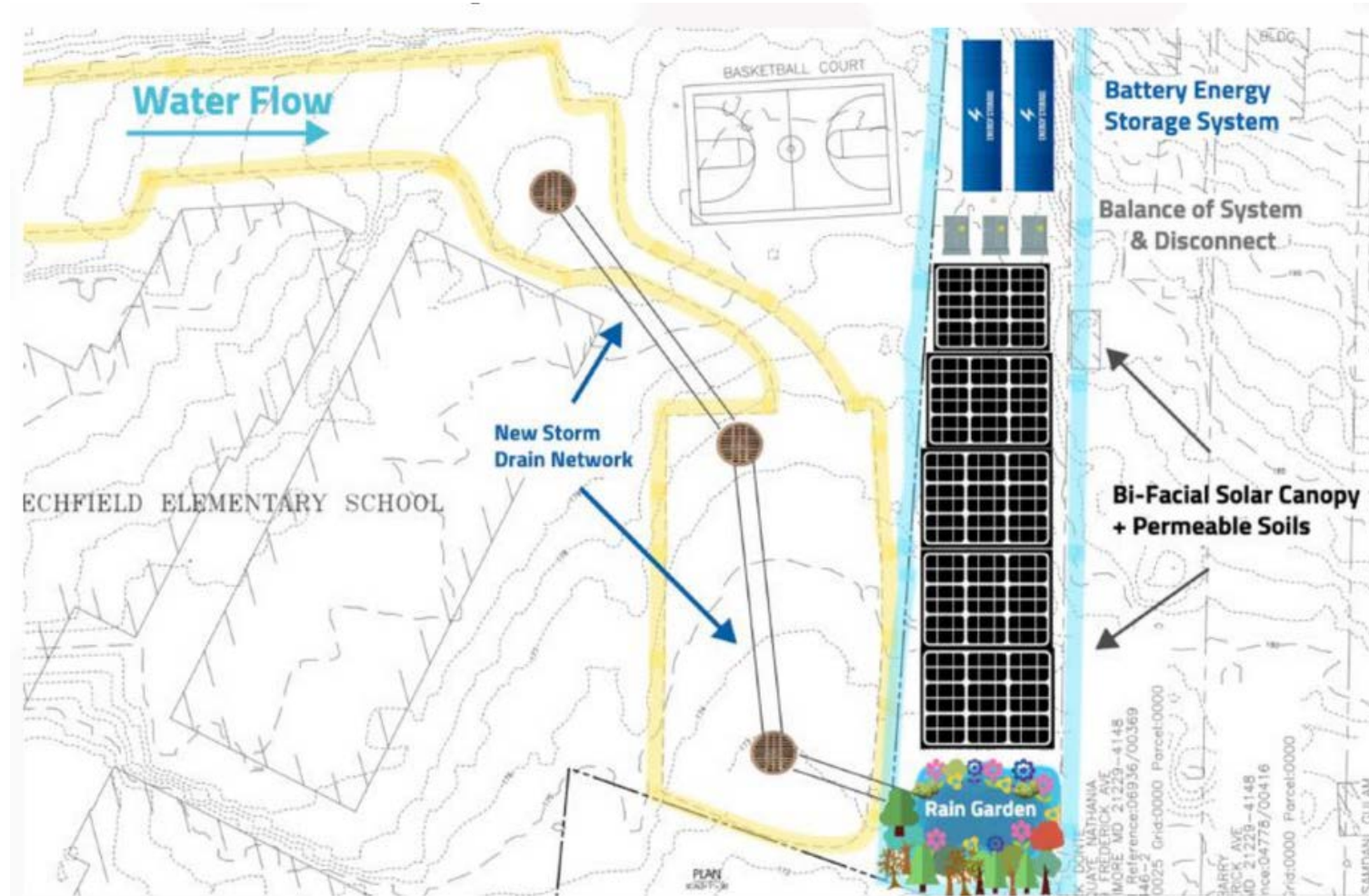


Permeable Soils = TMDL\$/AC Credits / 透水土壤 = TMDL \$/ 英亩信用



Due Diligence --> Design --> Build --> Provide / 尽职调查 --> 设计 --> 建造 --> 提供

TRACTION / 牵引力



Customer Profile: Elementary School & Recreation Center with a 50+ year old roof mandated to achieve 100% renewable energy by 2030 in accordance with Maryland Solar Mandate. / **客户类型:** 小学和休闲活动中心的屋顶有50多年的历史，根据马里兰州规定，到2030年必须实现100%的可再生能源。

- **Project Size:** Approximately 1.8 Megawatts / **项目规模:** 约1.8兆瓦
- **Annual Usage (Estimated):** Around 1.13 Million kWh / **年用电量 (估算):** 约113万千瓦时
- **Annual Revenue (Estimated):** Over \$165,000 / **年收入 (估算):** 超过\$16.5万

Dynamic Customer Acquisition: We verified current usage and PPA interest before acquiring adjacent vacant land. Currently in the process of finalizing PV + BESS permit applications, negotiating with OEM suppliers, and clearing/prepping the new land. / **动态获取客户:** 在收购邻近空地之前，我们核实了当前的使用情况和PPA(购电协议)意向。目前正在最后确定光伏发电+电池储能系统许可申请，与原始设备制造商供应商进行谈判，并清理/准备新土地。

DYNAMIC GROWTH STRATEGY

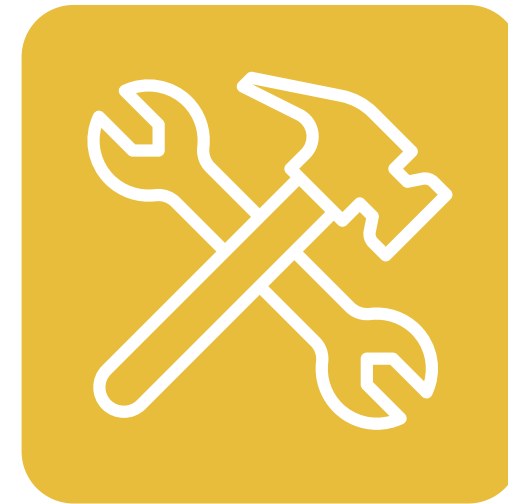
动态增长战略



Customer Discovery
客户发现
Land Due Diligence
土地尽职调查



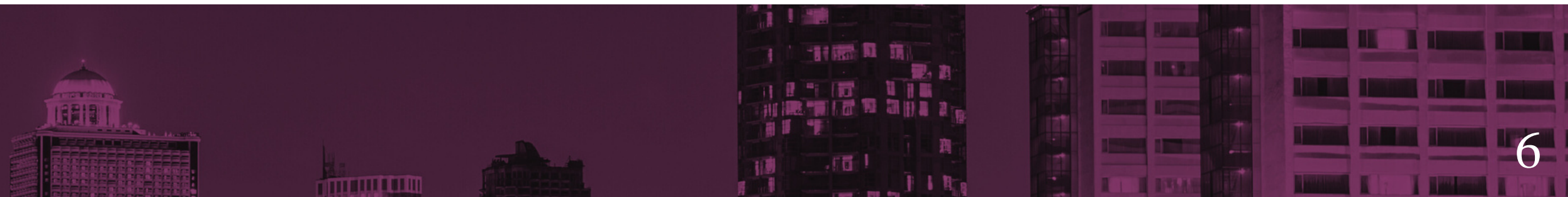
Revenue Phase 1
收入第一阶段
Design & Engineering
设计与工程



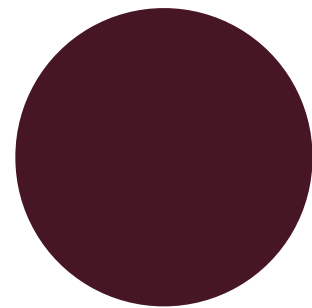
Revenue Phase 2
收入第二阶段
Construction & Build
施工与建设



Revenue Phase 3
收入第三阶段
Power Purchase Agreement / 购电协议
BALTIMORE CITY
PUBLIC SCHOOLS



MARKET SIZE / 市场规模



\$ 1.22 Trillion
\$ 1.22 万亿

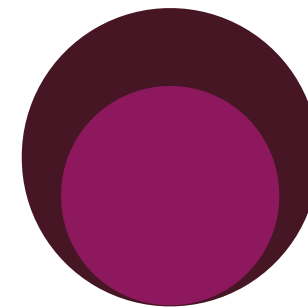
Total Available

Market (TAM) / 总的可用市场 (TAM)

Global Renewable Energy Market Size in 2024

2024年全球可再生能源市场规模

[Source / 数据来源](#)



\$ 340+ Billion
超过3400亿

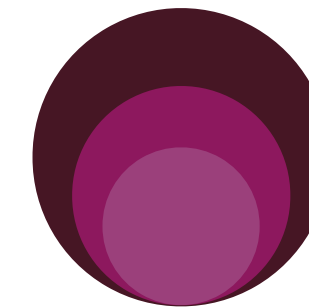
Serviceable Available

Market (SAM) / 可服务的市场 (SAM)

North American Market Size in 2024

2024年北美市场规模

[Source / 数据来源](#)



\$ 1+ Billion
超过10亿

Serviceable Obtainable

Market (SOM) / 可获得的市場

If the business gains a 0.5% market share.

如果企业获得0.5%的市场份额。



ROADMAP / 路线图

(24 Month Look Ahead / 未来24个月)

January - March (2024): / 一月至三月 (2024 年):

- Site #1: Permit Application / Land Prep Phase II / 1号场地: 许可证申请/土地准备第二阶段
- Emerging Growth Conference + Innovation Agora / 新兴增长会议+创新集市(Innovation Agora)
- Prepare Form 10 Registration + Audited Fins / 准备表格10注册+经审计的财务报表

July - September (2024): / 七月至九月 (2024 年):

- Site #1: Construction Phase III (SWM+pV+BESS) / 1号场地: 第三阶段施工 (SWM+光伏+电池储能系统)
- Uplist to OTCQB Exchange & Appoint BOD / 在OTCQB交易所上市并任命董事会成员
- Site #2: Design / Plan / Clearing Phase / 2号场地: 设计/规划/清理阶段

January - March (2025): / 一月至三月 (2025 年):

- Site #1: PPA Subscription Phase III (25 Years) / 1号场地: 购电协议订阅第三阶段 (25年)
- Site #2: Permit Application / Land Prep Phase II / 2号场地: 许可证申请/土地准备第二阶段
- Hire Operations & Sales Managers / 聘用运营和销售经理

July - September (2025): / 七月至九月 (2025 年):

- Site #2: Construction Phase III / 2号场地: 第三阶段施工
- Site #3: Design / Plan / Clearing Phase I / 3号场地: 设计/规划/清理第一阶段
- Site #4: Design / Plan / Clearing Phase I / 4号场地: 设计/规划/清理第一阶段

October - December (2023): / 十月至十二月 (2023 年):

- Site #1: Design / Plan / Clearing Phase I / 1号场地: 设计/规划/清理第一阶段
- Recruit Staff Engineer #1 & Hire Grant Writer #1 / 招聘1号场地高级工程师和拨款撰写申请人
- Submit Form 15c2-11 to Glendale Securities -> FINRA / 向Glendale Securities提交15c2-11表格 -> 美国金融业监管局

April - June (2024): / 四月至六月 (2024 年):

- GCFF Conference + NREL Industry Growth Forum / GCFF会议+NREL产业成长论坛
- Hire Admin Assistant + File Form 10 Registration / 聘用行政助理+提交表格10注册
- Site #2: Design / Plan / Clearing Phase I / 2号场地: 设计/规划/清理第一阶段

October - December (2024): / 十月至十二月 (2024 年):

- Site #1: Construction Phase III (Continued) / 1号场地: 第三阶段施工 (续)
- Site #2: Permit Application / Land Prep Phase II / 2号场地: 许可证申请/土地准备第二阶段
- Select Reg A+ Broker Dealer / 选择Reg A+经纪商

April - June (2025): / 四月至六月 (2025 年):

- Hire O&M Technician #1 / PR Firm / 聘用1号场地的运行与维护技术员/公关公司
- Site #2: Construction Phase III / 2号场地: 第三阶段施工
- Site #3: Design / Plan / Clearing Phase I / 3号场地: 设计/规划/清理第一阶段





Please Note: The pace of closing our ongoing \$2.25M fundraising round at \$0.15 per share will significantly influence our capacity to meet or surpass the stated deadlines. Moreover, these projections assume a yearly enhancement of 10-20% in our project installation timelines / **请注意:** 以每股\$0.15的价格完成目前正在进行的\$225万一轮融资的进度, 将极大地影响我们在规定期限内完成或超过规定期限的能力。此外, 这些预测假定我们的项目安装时间线每年缩短10-20%

MARKET VALIDATION & TECHNOLOGICAL COMPETITORS* / 市场验证与技术竞争对手*



Figure 1- Our proprietary eBox CPV Technology in development (TRL4 - 5)
 图 1- 我们正在研发的专有eBox CPV技术 (TRL4 - 5)



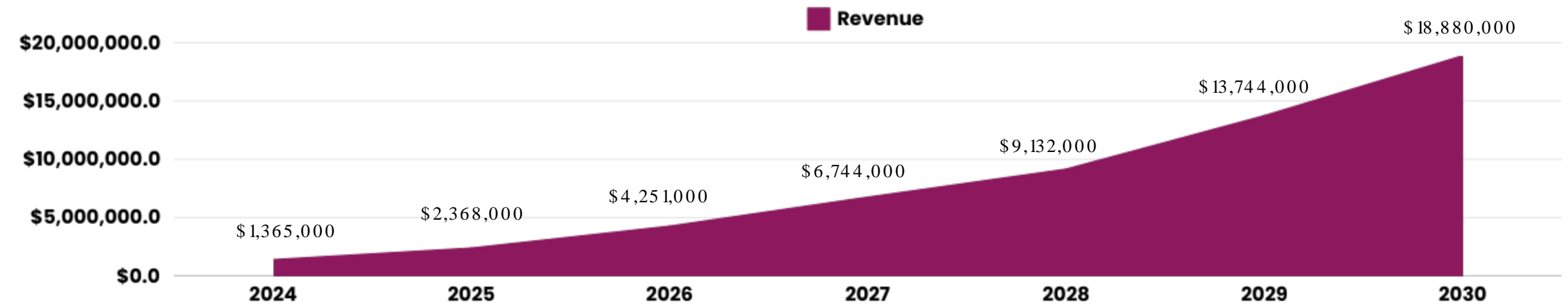
	SIEMENS	Schneider Electric	ABB	 Southern Company	 -chargepoint+	 FuelCell Energy	 ENERGY FINDERS
Stock Symbol	SIEGY	SBGSY	ABBNY	SO	CHPT	FCEL	EGYF
Price Per Share	\$92.06	\$39.14	\$43.63	\$70.58	\$2.15	\$1.60	\$.11
Shares Outstanding:	792 M	239 M	1.9 B	1.1 B	136 M	451 M	122 M
Market Capitalization	\$150 B	\$102 B	\$83 B	\$77 B	\$727 M	\$722 M	\$12 M
Annual Revenue	\$77 B	\$36 B	\$29 B	\$26 B	\$543 M	\$70 M	< \$1.00 M (2023)
Outside Debt or Convertible Debt	\$53 B	\$11 B	\$8 B	\$62 B	\$300 M	\$86 M	\$0
pV / eV Hardware Revenue	Yes	Yes	Yes	Yes	Yes	Yes	Yes (2024)*
CPV (eBox)	No	No	No	No	No	No	Yes (2025)*
BESS Revenue	Yes	Yes	Yes	Yes	No	Yes	Yes (2024)*

Based on management's best estimate with all data compiled on 1/2/2024*
 基于管理层的最佳估算，所有数据均汇编于2024年1月2日*

REVENUE PROJECTIONS, METRICS, AND ASSUMPTIONS / 收入预测、标准和假设



Our ability to meet or exceed the outlined dates is contingent upon the pace of closing our current \$2.25M fundraising round at \$0.15 per share. Additionally, the calculations assume a yearly improvement in project installation timelines of 10-20%. / 我们能否如期或超额实现计划，取决于我们目前以每股\$0.15的价格完成\$225万融资的进度。此外，计算还假定项目安装时间每年缩短10-20%。



Site #	Start Date (est)*	Completion Date (est)*	Phase I (Build Revenue)*	Phase II Revenue (Annual - PPA)
1	12/2/2023	11/15/2024	\$650,000+ (Est)*	\$150,000+ (Est)*
2	7/15/24	1/15/25	\$715,000+ (Est)*	\$168,000+ (Est)*
3	1/15/25	7/15/25	\$625,000+ (Est)*	\$135,000+ (Est)*
4	4/1/2025	10/15/25	\$875,000+ (Est)*	\$182,000+ (Est)*
5	7/15/2025	12/15/2025	\$550,000+ (Est)*	\$122,000+ (Est)*
6	10/15/2025	3/15/2026	\$950,000+ (Est)*	\$194,000+ (Est)*
7	1/30/2026	5/30/2026	\$1,250,000+ (Est)*	\$242,000+ (Est)*
8	4/30/2026	8/30/2026	\$1,100,000+ (Est)*	\$203,000+ (Est)*
9	8/15/2026	1/30/2027	\$1,375,000+ (Est)*	\$258,000+ (Est)*
10	12/15/2026	3/30/2027	\$1,170,000+ (Est)*	\$212,000+ (Est)*



OUR TEAM & PRIOR SUCCESSES

我们的团队 和以往的成功经验

We are currently in discussion with three scientists to potentially join our founding team as research consultants & potential shareholders

我们目前正在与三位科学家商讨，希望他们能够加入我们的创始团队，担任研究顾问和潜在股东



Mohammed Zulfiquar
CEO & FOUNDER
首席执行官兼创始人

Former Founder of Data technics & Former Inventor of LBE Smart Technology of The Year 2022
Data technics 前创始人，2022年度LBE智能技术前发明者



Keith Pivonski
VICE PRESIDENT & CO-FOUNDER
副总裁兼联合创始人

Co-Owner of Underwood & Associates & Seed Investor for Energy Finders
Underwood & Associates 共同所有者、Energy Finders 种子投资人



Ramzan Mohammed
CFO & CO-FOUNDER
首席财务官兼联合创始人

Seasoned CFO with Multiple Public & Private Exits Completed
已完成多次上市和私募退出的资深首席财务官



Dr. Amy Hruska
Amy Hruska 博士
RESEARCH SCIENTIST
研究科学家

First Publication in 2019
2019年首次出版



Dr. Reza Ghorbani
Reza Ghorbani 博士
ENERGY INTEGRATION
SPECIALIST
能源整合专家

First Publication in 2008
2008年首次出版



Dr. Lauren McPhillips
Lauren McPhillips 博士
RESEARCH SCIENTIST
研究科学家

First Publication in 2016
2016年首次出版



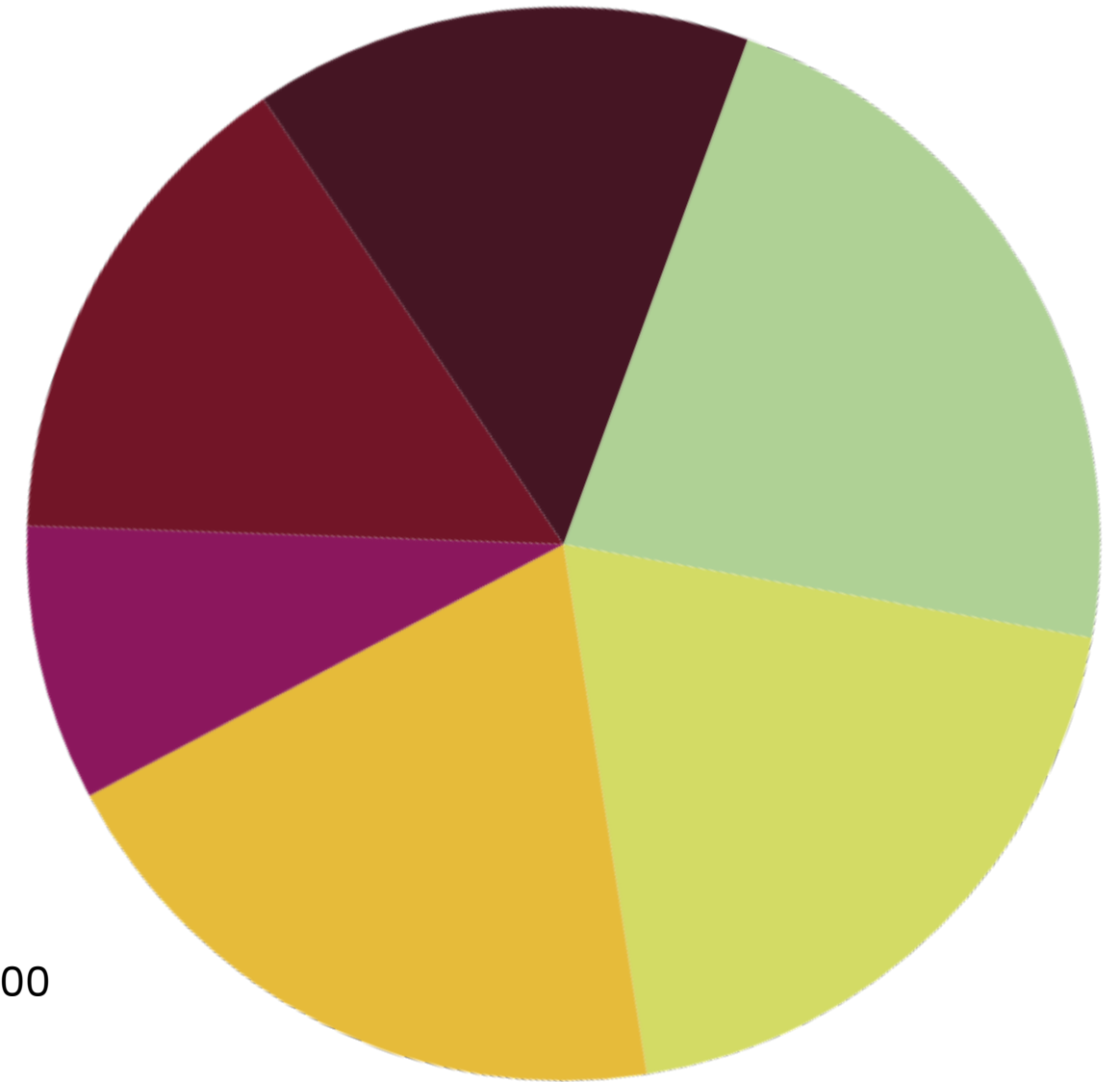
OUR ASK & FUTURE FUNDRAISE GOALS / 我们的条件和未来的融资目标

Pre-Seed (2024): / 种子前 (2024年):

- Fundraise / 融资: \$2,250,000
- Current Commitments / 当前承诺: \$1,200,000
- Amount Remaining / 剩余金额: \$1,050,000
- Minimum Investment / 最低投资额: \$150,000
- Pre-Money Valuation / 融资前估值: \$15,000,000
- Post-Money Valuation / 融资后估值: \$18,000,000

Reg A+ (2025):

- Est Fundraise / 预计融资金额: \$10,000,000+ (USD)*
- Est Amount Filled / 预计提交金额: TBD / 待定
- Est Amount Remaining / 预计剩余金额: TBD / 待定
- Est Minimum Investment / 预计最低投资额: \$500,000
- Pre-Money Valuation / 融资前估值: \$55,000,000
- Est Post-Money Valuation / 预计融资后估值: \$65,000,000



Key Deliverables: / 关键交付成果:

- Form 10 & Form 15c2-11 (SEC/FINRA) / 表格10和表格15c2-11 (美国证券交易委员会/美国金融业监管局)
- Design / Construction Revenues / 设计/施工收入
- Hire 2-3 R&D Employees / 聘用2-3名研发人员
- Furnish eBox Proof of Concept / 提交eBox概念验证
- Hire Investor Relations & Grant Writer / 聘请投资者关系和拨款撰写人

Key Deliverables: / 关键交付成果:

- Commence eBox Pilot Program / 启动eBox试点计划
- Appoint BOD & Uplist to OTCQB / 任命董事会成员并在OTCQB上市
- Hire 4-5 Growth Minded Employees / 聘用4-5名具有成长思维的员工
- Target: \$100,000,000+ Market Capitalization & Positive EBIDTA / 目标: 市值达到\$100,000,000以上, 以及正的EBIDTA

Utilization of Funds: / 资金使用情况:

资金使用情况:





ENERGY FINDERS

THANK YOU /
感谢参阅!

Contact Us / 联系我们



301-401-1729



IR@energyfinders.us



www.energyfinders.us



12410 Milestone Center Drive Germantown, MD 20876



Stock Symbol / 股票代码: EGYF